

Running for the Money

RIGHT-OF-WAY AGENT TAKES A LUCRATIVE STEP

by David Layne, SR/WA

Every now and then, *Runner's World* magazine features stories in the "Human Race" section about people who find money when



they run. In fact, one of these runners said he found money every time he ran.

Yeah, that's right.

Every time he ran!

Frankly, I didn't believe it. It didn't seem possible that a person could find money every single time he went out to run. I don't know about you, but about the only thing I find every time I run is a dog or a dog by-product.

Anyway, as I've said, I just couldn't believe it. But being a reasonable guy, I decided not to knock it until I tried it. So last year, when winter gave way to spring, I decided to put it to the test. Besides, looking for money would give me something else to watch for during my runs—something other than cars, potholes, dogs and dog by-products.

I set out to seek my fortune.

April 1

The first day of my running/money quest. Eager and expectant, I scan every inch of the road. Nothing. Not a sou. Not a farthing. Nada. Zip. I come home empty-handed and dejected the first day out.

April 2

Let's try it again. Nope, nothing today, either.

April 5

What's that in the road? In my disbelief that I actually see a coin, I'm already past it and have to circle back. (It's a good thing I'm not out here running for time or anything important.) I'm right! It is something. A PENNY. Great! I'm finally on my way.

May 10

It's been a long dry spell. I've been out here three to four times a week running and looking and... nothing. Wait! It's a DIME! That makes a total of 11 cents.

May 12 and beyond

A penny here, a dime there and on the rare occasion a nickel or quarter. I can understand not finding too many quarters, but why so few nickels?

July 4

I have amassed the small fortune of \$1.21 (if you count the Canadian penny). It comes out to about 3 cents an hour. Not very impressive. But I'm the kind of guy who refuses to give up, the kind of guy who's always striving for more. Faster times, longer runs and... more money.

July 15

No longer satisfied with just a few occasional cents, I start to change my routes. I'm becoming obsessed. Where are people most apt to lose money? I wonder. I run through parking lots, in front of schools (everyone knows kids today are rich), past convenience stores and bars. They all seem like good places to increase my wealth, and at last, on August 3, it pays off.

August 3

TWELVE CENTS! A PERSONAL RECORD. I can hardly believe it. A

dime and two pennies in one run, and all of it waiting for me in front of Funion's Saloon. I feel like the guy who discovered King Tut's tomb.

August 4

A new PR (21 cents). I guess once you break that 12-cents barrier, anything is possible. I think about Roger Bannister; the once impossible now seems ordinary. I wonder what August 5 will bring.

August 5

Nothing.

August 6

I continue on, running and looking for money.

August 17

A day never to be forgotten. Cruising down Main Street, I'm dodging cars, watching for dogs and, of course, looking for money. By the time I get home and check, I have amassed the all-time record of 51 cents. I know, you probably don't believe it, but it's true. On August 17, on an hour's run, I arrive

home with a 1977 quarter, a 1985 quarter and a 1990 penny. Unbelievable!

November 25 (Thanksgiving)

My last day of running and looking for money. I don't find anything today. I don't go out in a blaze of glory, but I'll always have August 17.

Grand total for the year: \$3.54.

As I write this, at the start of 1994 campaign, I'm happy to report that I'm already ahead of last year's pace. "Human Race" pages, here I come. □

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David Layne, SR/WA, is a certified general real estate appraiser, with more than 20 years experience in various aspects of right-of-way work, including review, acquisition and property management. He holds advanced degrees in business (M.A.) and adult education (C.A.S.). David is an authorized IRWA instructor and a member of Chapter 18 in New York.

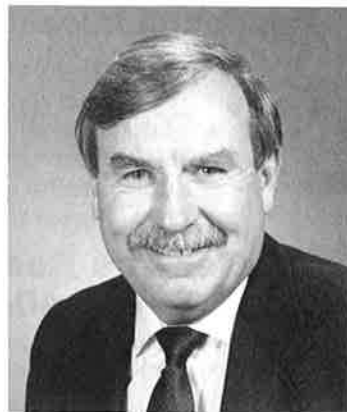
RIGHT OF WAY NEWS

W.W. "WOODY" PEMBERTON, JR., SR/WA, has been selected by the Rabidoux Group, a firm specializing in customized organizational training and development, to be the vice president of its Real Estate Division in Cincinnati, Ohio. He will be responsible for training, education and preparation of specialized course materials for companies and agencies requiring "tailor-made" training and educational programs.

A graduate of the University of Cincinnati, Woody's experience in real estate and right-of-way work throughout the past 30 years includes negotiation, acquisition, communication, title work and appraisal. An approved IRWA instructor since 1985, he is co-author of IRWA Course 801, *Land Titles*. Woody earned the Association's senior designation in 1984, and has recertified twice.

Serving on IRWA's International

Executive Committee since 1991, Woody currently holds the position of International Treasurer. He has been president of "Buckeye" Chapter 13 for two terms, Chair of Region 5 and Vice Chair of the International Professional Development Committee. Woody received the 1991 Balfour "International Professional of the Year" award. □



W.W. Pemberton, Jr., SR/WA

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