

What's Next?

A fiscal year recap as we continue to simplify, innovate and automate

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I am happy to report another great performance for the IRWA and its 70 chapters this past fiscal year.

We increased membership income to \$1.617 million, with 9,708 members through April 2016 and welcomed new members into the Association through local chapter recruitment, government agency agreements and contacts made in over a dozen countries. Education income held steady at \$1.687 million, and the number of IRWA classroom and online participants totaled 4,422 and 2,519 respectively. We now have 3,126 certified and designated members, with 32 percent of our membership holding a credential and hundreds of others working on one.

And we are just getting started. We expect to complete our annual audit on schedule and beat our original budget projection, once all the expenses from our successful 2016 Annual Education Conference are in.

So what's next you ask? Well, we will start with the just launched Course 100 International, featuring Canadian Content. IRWA's new video format allows us to capture subject matter experts in any country, region or chapter and provide modules customized to local law and regulations.

We are also adding advanced education content in partnership with ORC Training that will take your online experience to a new level. Specialized Nonresidential Payments and Mobile Home Relocation are available now. A new course on Specialized Topics in Replacement Housing is on the way later this summer, with more advanced coursework on the drawing board.

And a new credentialing module is in the offing that will analyze your personal course history and suggest courses you might take to reach an industry or specialty certification. Really!



And as we look ahead to the next fiscal year, our mantra remains the same... **Simplify, Innovate and Automate** our Association's programs, products and services, empowering members and making it easier for you to stay current and advance in your career.

Onward. 🛇