2024 Media Kit

RIGHT OF WAGAZINE The Voice of the Right of Way Profession



THE RIGHT AUDIENCE

At Right of Way Magazine, our mission is to serve as an invaluable resource for right of way professionals involved in these four core industries:

- Oil and Gas Pipeline
- Electric and Utilities
- > Transportation
- Public Agencies

IMPACTFUL EDITORIAL

Published by the International Right of Way Association, the magazine reports on the most relevant and challenging issues facing our industry today. Topics include **negotiations**, **relocation**, **pipeline**, **industry trends**, **news**, **best practices and regulations** affecting the right of way professional.



BENEFITS OF ADVERTISING

Around the world, billions of dollars are expended annually in the acquisition, management and transfer of right of way. As the only publication dedicated solely to right of way professionals worldwide, Right of Way Magazine casts a wide net, providing valuable information to roughly 10,000 subscribers involved in all facets of the industry.

Average 7,000 readers per issue

ACCOMMODATING

DIGITAL FORMAT



Right of Way Magazine also publishes a digital edition, which not only increases its reach, but enables you to forward it to potential clients. Additionally, your ad will link directly to your website, generating even more exposure for your organization. View our online publication at

www.rightofwaymagazine-digital.org/rightofway/library/





RIGHT OF WAY MAGAZINE - OUR AUDIENCE

THE RIGHT AUDIENCE

Right of Way Magazine reaches an international audience of professionals in both the public and private sectors. Ads placed in Right of Way Magazine reach an exclusive customer base – executives and managers who make essential hiring and purchasing decisions.

TARGETED CIRCULATION

Our readers, a group of multi-disciplined professionals, employed by private industry and government agencies, include:

- Acquisition Agents
- Project Managers
- Appraisers

Engineers

- Real Estate Attorneys
 Relocation Assistance Agents
- Asset Managers
- Surveyors
- Environmental Specialists

Property Disposition

Utility Managers

Title Experts



Local Public Agency
25%
State/Provincial Agency
Federal Agency
Regulated Utility
Service Provider
Self-Employed
Retired/Other

BONUS DISTRIBUTION

The bonus distribution of Right of Way Magazine at IRWA educational programs and other industry events increases the reach and frequency of your advertising message. On average, each magazine is passed on to 2.5 other professionals, giving Right of Way Magazine an extended circulation of nearly 17,500 readers.

INTERNATIONAL RIGHT OF WAY ASSOCIATION

IRWA is a not-for-profit association, serving professionals who acquire, manage and transfer the land rights needed for building and maintaining energy and transportation infrastructure. Recognized for their high ethical standards, IRWA's nearly 10,000 members pursue ongoing training and professional development through courses, chapter meetings, seminars and annual conferences. Learn more at **www.irwaonline.org**

SOME OF OUR PARTNERS

















THE APPRAISAL FOUNDATION Authorized by Congress as the Source of Appraisal Standards and Appraiser Qualifications

RIGHT OF WAY MAGAZINE - 2024 DATES AND RATES

ADVERTISING RATES (Price per issue)

Size		Frequency		
	1x	3x	бх	400/
Full Page	\$3,280	\$3,155	\$3,025	40% of our
1/2 Page	\$2,035	\$1,980	\$1,845	
1/3 Page	\$1,575	\$1,530	\$1,425	
1/4 Page	\$1,030	\$1,010	\$935	readers work at companies with 400 more than employees

Non-Bleed (w x h)

7.875 x 10.375

2.375 x 10.375 7.875 x 3.25

3.5 x 10.375 7.875 x 5.0

3.5 x 5.0

AD SIZES

Size	Bleed (w x h)
Full Page 1/2 Page Vertical 1/2 Page Horizontal 1/3 Page Vertical 1/3 Page Horizontal 1/4 Page	8.625 x 11.125 n/a n/a n/a n/a n/a

Trim size:	8.375″ x 10.875
Bleed:	0.125" (Full Page)
Binding:	Perfect bind

ADVERTISING CLOSING DATES

Issue Insertion	Orders Due	Ad Material Due
January/February	November 13, 2023	November 27, 2023
March/April	January 8, 2024	January 22, 2024
May/June	March 4, 2024	March 18, 2024
July/August	May 6, 2024	May 20, 2024
September/October	July 8, 2024	July 22, 2024
November/December	September 9, 2024	September 23, 2024

MATERIAL GUIDELINES

All ads must be in CMYK format (with black text, use CMYK Solid non-Registration Black) and must be high resolution with at least 300 dpi at 100%.

All fonts and images must accompany your ad. You may submit your ad in a pdf, jpg or tif format via email.

Preferred layout programs are QuarkXpress, Adobe Illustrator and/or PhotoShop. Mac format is encouraged and preferred. We will make every attempt to use other ad layout programs. INFORMATION AND SUBMISSIONS:

33% of our readers

contract workers

and firms

employ **700** or more

Vivian Nguyen nguyen@irwaonline.org 310-538-0233, ext. 128

Payment

Published rates are based on customer supplying digital art and are subject to change without notice. Payment for all ads is due no later than 15 days following the invoice date. Late payments are subject to a finance charge at the rate of 1% per month.

Conditions

Positioning of ads is at the sole discretion of the Publisher, except where a preferred position has been requested and approved in advance. All advertising is subject to Publisher's approval. IRWA reserves the right to reject advertising at any time and for any reason. This includes ads that are perceived as adversely affecting the goodwill or reputation of the Association or that appear to be in conflict with the Association or its members.



RIGHT OF WAY MAGAZINE - 2024 INSERTION ORDER

Advertiser						
Contact Name						
Contact's Email Address	Phone					
Signature Date						
AD SIZE	SPECIAL PLACEMENT*					
 Full Page 1/2 Page Vertical 1/2 Page Horizontal 	 Outside Back Cover Inside Front Cover Inside Back Cover 		PRICE PER ISSUE			
1/3 Page Horizontal	*Contingent on Availability		TOTAL -			
 1/3 Page Vertical 1/4 Page 			DEPOSIT			
u i/Frage				s due at time of place position and rate	ement	
Special Instructions						
FREQUENCY 1x	□ 3x □ 6x					
STARTING ISSUE / Month/Yee		- 				
ISSUES 🛛 Jan/Feb Year	□ Mar/Apr	D May/Jun	Jul/Aug	Sep/Oct	Nov/Dec	
PAYMENT INFORMATION Each ad will be invoiced separately	SELECT PAYM		Credit Card		Check 🔲 Wire Tran	sfei
NAME ON CARD						
CARD NUMBER		CARD I	EXPIRATION	CARI	VISA/MASTERCARD/AMEX,/DISC	OVEF
SIGNATURE OF CARDHOLDER _				_ DATE		
BILLING INFORMATION						
NAME						
COMPANY						
ADDRESS						
CITY		STATE	ZIP			

To secure ad placement, please return insertion form to Vivian Nguyen at IRWA Headquarters

BY EMAIL nguyen@irwaonline.org

BY MAIL 19210 S. Vermont Ave. Building A, Suite 100 Gardena, CA 90248

