

International Right of Way Association
Profit & Loss
 July through August 2011

			Jul - Aug 11
Ordinary Income/Expense			
Income			
	40 · EDUCATION INCOME		221,328.29
	41 · ADVERTISING INCOME		29,227.85
	43 · INVESTMENT INCOME		3,240.16
	44 · MEMBERSHIP INCOME		278,241.02
	45 · MERCHANDISE - SALES		755.00
	46 · OTHER INCOME		25.28
Total Income			532,817.60
Expense			
	50 · COST OF GOODS SOLD		729.93
	55 · EDUCATION EXPENSES		51,616.95
	597 · BUILDING OPERATION		27,709.18
	60 · PAYROLL & BENEFITS		301,717.98
	67 · SEMINARS & CONFERENCES EXPENSES		11,463.76
	73 · TRAVEL EXPENSES		28,111.87
	80 · ADMINISTRATIVE EXPENSES		122,319.81
Total Expense			543,669.48
Net Ordinary Income			-10,851.88
Other Income/Expense			
Other Income			
	4095 · Facilitator Income-Pass Through		26,100.00
	95 · OTHER INCOME & EXPENSE		-13,442.45
Total Other Income			12,657.55
Other Expense			
	8400 · Facilitator Exp.-Pass Through		26,100.00
Total Other Expense			26,100.00
Net Other Income			-13,442.45
Net Income			-24,294.33