

International Right of Way Association
Statement of Activities for Four Months Ended October 31, 2011

	Jul 11	Aug 11	Sep 11	Oct 11	TOTAL
INCOME					
Total 40 · EDUCATION INCOME	65,910.75	155,417.54	148,779.83	177,374.15	547,482.27
Total 41 · ADVERTISING INCOME	13,888.93	15,338.92	15,257.93	20,290.92	64,776.70
Total 43 · INVESTMENT INCOME	1,510.03	1,730.13	2,882.50	1,220.77	7,343.43
Total 44 · MEMBERSHIP INCOME	137,481.17	140,759.85	136,789.71	134,982.12	550,012.85
Total 45 · MERCHANDISE - SALES	323.00	432.00	162.00	628.00	1,545.00
Total 46 · OTHER INCOME	25.28	-	2,140.00	40.00	2,205.28
Total 47 · SEMINARS & CONFERENCES	-	-	-	(11,125.00)	(11,125.00)
TOTAL INCOME	\$ 219,139.16	\$ 313,678.44	\$ 306,011.97	\$ 323,410.96	\$ 1,162,240.53
EXPENSE					
Total 50 · COST OF GOODS SOLD	316.12	413.81	133.43	914.40	1,777.76
Total 55 · EDUCATION EXPENSES	18,031.98	33,584.97	22,994.91	30,157.78	104,769.64
Total 597 · Building Operation	14,203.95	13,505.23	13,210.48	15,822.02	56,741.68
Total 60 · PAYROLL & BENEFITS	153,220.05	148,497.93	164,595.69	145,255.59	611,569.26
Total 67 · SEMINARS & CONFERENCES EXPENSES	-	11,463.76	-	3,206.67	14,670.43
Total 73 · TRAVEL EXPENSES	11,480.10	16,631.77	30,419.53	27,956.22	86,487.62
Total 80 · ADMINISTRATIVE EXPENSES	50,890.46	71,429.35	65,592.87	70,826.83	258,739.51
TOTAL EXPENSE	\$ 248,142.66	\$ 295,526.82	\$ 296,946.91	\$ 294,139.51	\$ 1,134,755.90
NET ORDINARY INCOME	\$ (29,003.50)	\$ 18,151.62	\$ 9,065.06	\$ 29,271.45	\$ 27,484.63
TOTAL OTHER INCOME	(1,092.45)	13,750.00	31,569.44	44,240.58	88,467.57
TOTAL OTHER EXPENSE	12,350.00	13,750.00	30,869.05	45,115.48	102,084.53
NET OTHER INCOME (EXPENSE)	\$ (13,442.45)	\$ -	\$ 700.39	\$ (874.90)	\$ (13,616.96)
NET INCOME	\$ (42,445.95)	\$ 18,151.62	\$ 9,765.45	\$ 28,396.55	\$ 13,867.67