

**International Right of Way Association**  
**Statement of Activities for Ten Months Ended April 30, 2016**

	Jul 15	Aug 15	Sep 15	Oct 15	Nov 15	Dec 15	Jan 16	Feb 16	Mar 16	Apr 16	TOTAL
<b>INCOME</b>											
Total 40 - EDUCATION INCOME	164,311.61	232,446.33	202,522.26	262,369.37	154,120.16	118,596.68	180,277.44	149,592.71	195,748.92	144,706.02	1,804,691.50
Total 41 - ADVERTISING INCOME	19,211.77	26,135.34	25,972.14	21,730.94	26,647.44	24,600.92	31,128.32	25,054.09	28,216.39	26,079.14	254,776.49
Total 43 - INVESTMENT INCOME	1,206.48	1,165.56	1,099.06	1,134.91	1,191.21	1,371.16	1,331.18	1,246.78	1,333.38	1,500.09	12,579.81
Total 44 - MEMBERSHIP INCOME	169,346.99	173,770.43	169,508.99	166,365.34	166,432.49	167,057.14	130,049.68	144,822.86	163,171.48	166,191.47	1,616,716.87
Total 45 - MERCHANDISE - SALES	1,278.00	105.00	100.00	392.00	540.00	310.00	85.00	230.00	618.00	1,466.00	5,124.00
Total 46 - OTHER INCOME	90.00	90.00	-	25.26	100.00	280.00	605.00	60.00	-	42.00	1,292.26
Total 47 - SEMINARS & CONFERENCES	7,135.00	550.00	-	-	-	-	-	-	-	-	7,685.00
<b>TOTAL INCOME</b>	<b>\$ 362,579.85</b>	<b>\$ 434,262.66</b>	<b>\$ 399,202.45</b>	<b>\$ 452,017.82</b>	<b>\$ 349,031.30</b>	<b>\$ 312,215.90</b>	<b>\$ 343,476.62</b>	<b>\$ 321,006.44</b>	<b>\$ 389,088.17</b>	<b>\$ 339,984.72</b>	<b>\$ 3,702,865.93</b>
<b>EXPENSE</b>											
Total 50 - COST OF GOODS SOLD	1,030.26	249.47	80.25	353.54	499.09	340.12	229.64	311.09	557.83	1,443.50	5,094.79
Total 55 - EDUCATION EXPENSES	32,149.56	31,668.63	33,625.65	68,401.42	27,665.46	21,408.20	27,244.00	43,651.19	159,414.21	42,653.66	487,881.98
Total 597 - Building Operation	9,990.30	9,817.00	9,794.46	10,333.84	9,344.68	9,493.32	9,426.88	9,154.04	9,201.67	9,151.96	95,708.15
Total 60 - PAYROLL & BENEFITS	185,282.45	182,670.50	184,860.68	187,576.42	187,109.22	207,622.38	207,145.23	225,963.87	201,832.85	197,638.36	1,967,701.96
Total 67 - SEMINARS & CONFERENCES EXPENSES	46.50	-	-	-	-	-	-	-	-	-	46.50
Total 73 - TRAVEL EXPENSES	10,555.77	24,083.80	49,512.25	26,679.20	16,504.07	819.12	(1,526.80)	3,908.68	22,136.27	61,361.33	214,033.69
Total 80 - ADMINISTRATIVE EXPENSES	59,021.87	62,024.72	58,537.69	66,240.82	79,149.14	105,847.86	91,324.31	82,756.52	85,140.69	87,895.09	777,938.71
Total 88 - Income Taxes	-	-	-	-	5,200.00	-	2,756.26	-	-	-	7,956.26
<b>TOTAL EXPENSE</b>	<b>\$ 298,076.71</b>	<b>\$ 310,514.12</b>	<b>\$ 336,410.98</b>	<b>\$ 359,585.24</b>	<b>\$ 325,471.66</b>	<b>\$ 345,531.00</b>	<b>\$ 336,599.52</b>	<b>\$ 365,745.39</b>	<b>\$ 478,283.52</b>	<b>\$ 400,143.90</b>	<b>\$ 3,556,362.04</b>
<b>NET ORDINARY INCOME</b>	<b>\$ 64,503.14</b>	<b>\$ 123,748.54</b>	<b>\$ 62,791.47</b>	<b>\$ 92,432.58</b>	<b>\$ 23,559.64</b>	<b>\$ (33,315.10)</b>	<b>\$ 6,877.10</b>	<b>\$ (44,738.95)</b>	<b>\$ (89,195.35)</b>	<b>\$ (60,159.18)</b>	<b>\$ 146,503.89</b>
TOTAL OTHER INCOME	48,377.12	19,408.94	35,579.46	31,601.87	30,806.25	26,065.64	(20,219.53)	22,252.79	34,670.39	42,979.52	271,522.45
TOTAL OTHER EXPENSE	13,650.00	19,765.74	29,578.72	31,601.85	26,427.77	20,845.77	9,057.76	21,855.68	27,362.16	31,484.56	231,630.01
<b>NET OTHER INCOME (EXPENSE)</b>	<b>\$ 34,727.12</b>	<b>\$ (356.80)</b>	<b>\$ 6,000.74</b>	<b>\$ 0.02</b>	<b>\$ 4,378.48</b>	<b>\$ 5,219.87</b>	<b>\$ (29,277.29)</b>	<b>\$ 397.11</b>	<b>\$ 7,308.23</b>	<b>\$ 11,494.96</b>	<b>\$ 39,892.44</b>
<b>NET INCOME</b>	<b>99,230.26</b>	<b>123,391.74</b>	<b>68,792.21</b>	<b>92,432.60</b>	<b>27,938.12</b>	<b>-28,095.23</b>	<b>-22,400.19</b>	<b>-44,341.84</b>	<b>-81,887.12</b>	<b>-48,664.22</b>	<b>186,396.33</b>