

International Right of Way Association
Statement of Activities for Nine Months Ended March 31, 2016

	Jul 15	Aug 15	Sep 15	Oct 15	Nov 15	Dec 15	Jan 16	Feb 16	Mar 16	TOTAL
INCOME										
Total 40 · EDUCATION INCOME	164,311.61	232,446.33	202,522.26	262,369.37	154,120.16	118,596.68	180,277.44	149,592.71	195,748.92	1,659,985.48
Total 41 · ADVERTISING INCOME	19,211.77	26,135.34	25,972.14	21,730.94	26,647.44	24,600.92	31,128.32	25,054.09	28,216.39	228,697.35
Total 43 · INVESTMENT INCOME	1,206.48	1,165.56	1,099.06	1,134.91	1,191.21	1,371.16	1,331.18	1,246.78	1,333.38	11,079.72
Total 44 · MEMBERSHIP INCOME	169,346.99	173,770.43	169,508.99	166,365.34	166,432.49	167,057.14	130,049.68	144,822.86	163,171.48	1,450,525.40
Total 45 · MERCHANDISE - SALES	1,278.00	105.00	100.00	392.00	540.00	310.00	85.00	230.00	618.00	3,658.00
Total 46 · OTHER INCOME	90.00	90.00	-	25.26	100.00	280.00	605.00	60.00	-	1,250.26
Total 47 · SEMINARS & CONFERENCES	7,135.00	550.00	-	-	-	-	-	-	-	7,685.00
TOTAL INCOME	\$ 362,579.85	\$ 434,262.66	\$ 399,202.45	\$ 452,017.82	\$ 349,031.30	\$ 312,215.90	\$ 343,476.62	\$ 321,006.44	\$ 389,088.17	\$ 3,362,881.21
EXPENSE										
Total 50 · COST OF GOODS SOLD	1,030.26	249.47	80.25	353.54	499.09	340.12	229.64	311.09	557.83	3,651.29
Total 55 · EDUCATION EXPENSES	32,149.56	31,668.63	33,625.65	68,401.42	27,665.46	21,408.20	27,244.00	43,651.19	159,414.21	445,228.32
Total 597 · Building Operation	9,990.30	9,817.00	9,794.46	10,333.84	9,344.68	9,493.32	9,426.88	9,154.04	9,201.67	86,556.19
Total 60 · PAYROLL & BENEFITS	185,282.45	182,670.50	184,860.68	187,576.42	187,109.22	207,622.38	207,145.23	225,963.87	201,832.85	1,770,063.60
Total 67 · SEMINARS & CONFERENCES EXPENSES	46.50	-	-	-	-	-	-	-	-	46.50
Total 73 · TRAVEL EXPENSES	10,555.77	24,083.80	49,512.25	26,679.20	16,504.07	819.12	(1,526.80)	3,908.68	22,136.27	152,672.36
Total 80 · ADMINISTRATIVE EXPENSES	59,021.87	62,024.72	58,537.69	66,240.82	79,149.14	105,847.86	91,324.31	82,756.52	85,140.69	690,043.62
Total 88 · Income Taxes	-	-	-	-	5,200.00	-	2,756.26	-	-	7,956.26
TOTAL EXPENSE	\$ 298,076.71	\$ 310,514.12	\$ 336,410.98	\$ 359,585.24	\$ 325,471.66	\$ 345,531.00	\$ 336,599.52	\$ 365,745.39	\$ 478,283.52	\$ 3,156,218.14
NET ORDINARY INCOME	\$ 64,503.14	\$ 123,748.54	\$ 62,791.47	\$ 92,432.58	\$ 23,559.64	\$ (33,315.10)	\$ 6,877.10	\$ (44,738.95)	\$ (89,195.35)	\$ 206,663.07
TOTAL OTHER INCOME	48,377.12	19,408.94	35,579.46	31,601.87	30,806.25	26,065.64	(20,219.53)	22,252.79	34,670.39	228,542.93
TOTAL OTHER EXPENSE	13,650.00	19,765.74	29,578.72	31,601.85	26,427.77	20,845.77	9,057.76	21,855.68	27,362.16	200,145.45
NET OTHER INCOME (EXPENSE)	\$ 34,727.12	\$ (356.80)	\$ 6,000.74	\$ 0.02	\$ 4,378.48	\$ 5,219.87	\$ (29,277.29)	\$ 397.11	\$ 7,308.23	\$ 28,397.48
NET INCOME	\$ 99,230.26	\$ 123,391.74	\$ 68,792.21	\$ 92,432.60	\$ 27,938.12	\$ (28,095.23)	\$ (22,400.19)	\$ (44,341.84)	\$ (81,887.12)	\$ 235,060.55