

International Right of Way Association

Statement of Activities for Nine Months Ended March 31, 2018

	Jul 17	Aug 17	Sep 17	Oct 17	Nov 17	Dec 17	Jan 18	Feb 18	Mar 18	TOTAL
INCOME										
Total 40 · EDUCATION INCOME	147,035.25	161,605.04	159,578.27	216,076.96	177,307.26	110,291.58	247,356.96	119,004.51	144,970.86	1,483,226.69
Total 41 · ADVERTISING INCOME	21,017.64	20,881.71	21,528.10	22,152.86	21,447.37	23,773.05	23,908.92	23,649.70	19,822.39	198,181.74
Total 43 · INVESTMENT INCOME	4,979.57	1,946.54	3,521.90	1,782.25	1,786.02	28,960.50	1,709.39	7,307.31	2,764.08	54,757.56
Total 44 · MEMBERSHIP INCOME	161,921.61	170,714.82	166,255.94	162,670.91	162,950.51	162,651.16	133,667.85	139,155.68	148,064.77	1,408,053.25
Total 45 · MERCHANDISE - SALES	246.00	85.00	-	518.00	610.00	290.00	72.00	498.00	630.00	2,949.00
Total 46 · OTHER INCOME	60.00	-	-	-	5,000.00	-	30.00	340.00	60.00	5,490.00
Total 47 · SEMINARS & CONFERENCES	-	-	-	-	7,998.00	-	-	-	-	7,998.00
TOTAL INCOME	\$335,260.07	\$355,233.11	\$350,884.21	\$403,200.98	\$377,099.16	\$325,966.29	\$406,745.12	\$289,955.20	\$ 316,312.10	\$3,160,656.24
EXPENSE										
Total 50 · COST OF GOODS SOLD	\$ 259.41	\$ 86.68	\$ 99.25	\$ 493.60	\$ 569.53	\$ 297.97	\$ 307.54	\$ 419.27	\$ 533.56	\$ 3,066.81
Total 55 · EDUCATION EXPENSES	18,455.28	26,744.23	29,308.07	53,938.14	54,470.11	25,132.88	43,013.31	33,369.75	47,733.61	332,165.38
Total 597 · Building Operation	9,490.91	9,415.89	9,680.63	10,979.81	9,099.78	10,623.13	9,112.57	10,119.57	9,251.07	87,773.36
Total 60 · PAYROLL & BENEFITS	191,734.65	199,949.14	191,701.29	211,031.63	199,567.24	214,125.53	207,833.01	188,857.02	213,693.30	1,818,492.81
Total 67 · SEMINARS & CONFERENCES EXPENSES	726.56	-	-	-	102,788.33	-	-	-	-	103,514.89
Total 73 · TRAVEL EXPENSES	17,512.69	50,321.04	72,793.06	51,243.82	7,558.96	9,408.92	5,394.24	5,426.50	38,287.04	257,946.27
Total 80 · ADMINISTRATIVE EXPENSES	55,087.03	66,128.74	81,522.46	80,047.33	68,173.64	65,445.77	104,848.20	67,256.50	100,215.31	688,724.98
Total 88 · INCOME TAXES	-	-	-	-	6,000.00	-	-	-	10.00	6,010.00
TOTAL EXPENSE	\$293,266.53	\$352,645.72	\$385,104.76	\$407,734.33	\$448,227.59	\$325,034.20	\$370,508.87	\$305,448.61	\$ 409,723.89	\$3,297,694.50
NET ORDINARY INCOME	\$ 41,993.54	\$ 2,587.39	\$ (34,220.55)	\$ (4,533.35)	\$ (71,128.43)	\$ 932.09	\$ 36,236.25	\$ (15,493.41)	\$ (93,411.79)	\$ (137,038.26)
TOTAL OTHER INCOME	32,082.04	13,502.27	38,298.40	37,323.76	24,080.61	(7,748.66)	49,109.09	(13,957.68)	19,458.91	192,148.74
TOTAL OTHER EXPENSE	12,500.00	12,542.01	28,976.10	30,586.63	18,312.90	20,614.31	19,940.00	16,900.00	23,297.30	183,669.25
NET OTHER INCOME (EXPENSE)	\$ 19,582.04	\$ 960.26	\$ 9,322.30	\$ 6,737.13	\$ 5,767.71	\$ (28,362.97)	\$ 29,169.09	\$ (30,857.68)	\$ (3,838.39)	\$ 8,479.49
NET INCOME	\$ 61,575.58	\$ 3,547.65	\$ (24,898.25)	\$ 2,203.78	\$ (65,360.72)	\$ (27,430.88)	\$ 65,405.34	\$ (46,351.09)	\$ (97,250.18)	\$ (128,558.77)