

International Right of Way Association
Statement of Activities for four Months Ended October 31, 2013

	Jul 13	Aug 13	Sep 13	Oct 13	TOTAL
INCOME					
Total 40 · EDUCATION INCOME	153,728.75	225,399.00	155,902.53	220,068.03	755,098.31
Total 41 · ADVERTISING INCOME	18,121.81	27,099.75	16,634.92	32,621.70	94,478.18
Total 43 · INVESTMENT INCOME	1,117.67	1,803.08	2,375.05	2,854.62	8,150.42
Total 44 · MEMBERSHIP INCOME	159,768.27	158,137.89	160,079.91	156,933.24	634,919.31
Total 45 · MERCHANDISE - SALES	473.00	315.00	425.00	-	1,213.00
Total 46 · OTHER INCOME	30.00	60.00	530.02	98.52	718.54
Total 47 · SEMINARS & CONFERENCES	(300.00)	(3,250.00)	-	-	(3,550.00)
TOTAL INCOME	\$ 332,939.50	\$ 409,564.72	\$ 335,947.43	\$ 412,576.11	\$ 1,491,027.76
EXPENSE					
Total 50 · COST OF GOODS SOLD	501.29	369.40	236.98	135.28	1,242.95
Total 55 · EDUCATION EXPENSES	26,665.21	40,216.96	34,474.25	42,007.15	143,363.57
Total 597 · Building Operation	12,246.16	14,058.52	13,236.26	12,358.88	51,899.82
Total 60 · PAYROLL & BENEFITS	160,654.41	171,612.61	172,329.66	194,631.05	699,227.73
Total 67 · SEMINARS & CONFERENCES EXPENSES	631.19	-	-	-	631.19
Total 73 · TRAVEL EXPENSES	22,965.93	5,369.92	88,349.00	24,447.01	141,131.86
Total 80 · ADMINISTRATIVE EXPENSES	58,355.20	62,661.32	68,528.88	82,702.04	272,247.44
TOTAL EXPENSE	\$ 282,019.39	\$ 294,288.73	\$ 377,155.03	\$ 356,281.41	\$ 1,309,744.56
NET ORDINARY INCOME	\$ 50,920.11	\$ 115,275.99	\$ (41,207.60)	\$ 56,294.70	\$ 181,283.20
TOTAL OTHER INCOME	26,767.53	22,075.00	40,775.56	54,390.49	144,008.58
TOTAL OTHER EXPENSE	18,600.00	22,075.00	42,475.00	58,450.00	141,600.00
NET OTHER INCOME (EXPENSE)	\$ 8,167.53	\$ -	\$ (1,699.44)	\$ (4,059.51)	\$ 2,408.58
NET INCOME	\$ 59,087.64	\$ 115,275.99	\$ (42,907.04)	\$ 52,235.19	\$ 183,691.78