

**International Right of Way Association**  
**Statement of Activities for Four Months Ended October 31, 2015**

	Jul 15	Aug 15	Sep 15	Oct 15	TOTAL
<b>INCOME</b>					
Total 40 - EDUCATION INCOME	164,311.61	232,446.33	202,522.26	262,369.37	861,649.57
Total 41 - ADVERTISING INCOME	19,211.77	26,135.34	25,972.14	21,730.94	93,050.19
Total 43 - INVESTMENT INCOME	1,206.48	1,165.56	1,099.06	1,134.91	4,606.01
Total 44 - MEMBERSHIP INCOME	169,346.99	173,770.43	169,508.99	166,365.34	678,991.75
Total 45 - MERCHANDISE - SALES	1,278.00	105.00	100.00	392.00	1,875.00
Total 46 - OTHER INCOME	90.00	90.00	-	25.26	205.26
Total 47 - SEMINARS & CONFERENCES	7,135.00	550.00	-	-	7,685.00
<b>TOTAL INCOME</b>	<b>\$ 362,579.85</b>	<b>\$ 434,262.66</b>	<b>\$ 399,202.45</b>	<b>\$ 452,017.82</b>	<b>\$ 1,648,062.78</b>
<b>EXPENSE</b>					
Total 50 - COST OF GOODS SOLD	1,030.26	249.47	80.25	353.54	1,713.52
Total 55 - EDUCATION EXPENSES	32,149.56	31,668.63	33,625.65	68,401.42	165,845.26
Total 597 - Building Operation	9,990.30	9,817.00	9,794.46	10,333.84	39,935.60
Total 60 - PAYROLL & BENEFITS	185,282.45	182,670.50	184,860.68	187,576.42	740,390.05
Total 67 - SEMINARS & CONFERENCES EXPENSES	46.50	-	-	-	46.50
Total 73 - TRAVEL EXPENSES	10,555.77	24,083.80	49,512.25	26,679.20	110,831.02
Total 80 - ADMINISTRATIVE EXPENSES	59,021.87	62,024.72	58,537.69	66,240.82	245,825.10
<b>TOTAL EXPENSE</b>	<b>\$ 298,076.71</b>	<b>\$ 310,514.12</b>	<b>\$ 336,410.98</b>	<b>\$ 359,585.24</b>	<b>\$ 1,304,587.05</b>
<b>NET ORDINARY INCOME</b>	<b>\$ 64,503.14</b>	<b>\$ 123,748.54</b>	<b>\$ 62,791.47</b>	<b>\$ 92,432.58</b>	<b>\$ 343,475.73</b>
TOTAL OTHER INCOME	48,377.12	19,408.94	35,579.46	31,601.87	134,967.39
TOTAL OTHER EXPENSE	13,650.00	19,765.74	29,578.72	31,601.85	94,596.31
<b>NET OTHER INCOME (EXPENSE)</b>	<b>\$ 34,727.12</b>	<b>\$ (356.80)</b>	<b>\$ 6,000.74</b>	<b>\$ 0.02</b>	<b>\$ 40,371.08</b>
<b>NET INCOME</b>	<b>99230.26</b>	<b>123391.74</b>	<b>68792.21</b>	<b>92432.6</b>	<b>383846.81</b>