

**International Right of Way Association**  
**Statement of Activities for Three Months Ended September 30, 2014**

	Jul 14	Aug 14	Sep 14	TOTAL
<b>INCOME</b>				
Total 40 · EDUCATION INCOME	168,689.89	233,295.27	187,542.17	589,527.33
Total 41 · ADVERTISING INCOME	17,094.02	35,208.38	13,896.45	66,198.85
Total 43 · INVESTMENT INCOME	840.56	831.14	800.59	2,472.29
Total 44 · MEMBERSHIP INCOME	166,312.27	170,508.82	166,844.55	503,665.64
Total 45 · MERCHANDISE - SALES	495.00	17.00	59.00	571.00
Total 46 · OTHER INCOME	30.00	-	-	30.00
<b>TOTAL INCOME</b>	<b>\$ 353,461.74</b>	<b>\$ 439,860.61</b>	<b>\$ 369,142.76</b>	<b>\$ 1,162,465.11</b>
<b>EXPENSE</b>				
Total 50 · COST OF GOODS SOLD	542.63	93.34	97.05	733.02
Total 55 · EDUCATION EXPENSES	60,268.47	43,964.42	36,577.79	140,810.68
Total 597 · Building Operation	11,040.42	10,836.20	13,982.92	35,859.54
Total 60 · PAYROLL & BENEFITS	181,962.56	217,689.37	177,923.27	577,575.20
Total 67 · SEMINARS & CONFERENCES EXPENSES	579.94	-	-	579.94
Total 73 · TRAVEL EXPENSES	34,753.40	13,350.50	75,166.12	123,270.02
Total 80 · ADMINISTRATIVE EXPENSES	66,109.46	66,364.00	71,708.23	204,181.69
<b>TOTAL EXPENSE</b>	<b>\$ 355,256.88</b>	<b>\$ 352,297.83</b>	<b>\$ 375,455.38</b>	<b>\$ 1,083,010.09</b>
<b>NET ORDINARY INCOME</b>	<b>\$ (1,795.14)</b>	<b>\$ 87,562.78</b>	<b>\$ (6,312.62)</b>	<b>\$ 79,455.02</b>
TOTAL OTHER INCOME	20,909.47	27,250.00	35,373.82	83,533.29
TOTAL OTHER EXPENSE	18,150.00	27,250.00	34,673.09	80,073.09
<b>NET OTHER INCOME (EXPENSE)</b>	<b>\$ 2,759.47</b>	<b>\$ -</b>	<b>\$ 700.73</b>	<b>\$ 3,460.20</b>
<b>NET INCOME</b>	<b>\$ 964.33</b>	<b>\$ 87,562.78</b>	<b>\$ (5,611.89)</b>	<b>\$ 82,915.22</b>