



Key Measures FY 2013 - 14

		Jul - Dec 2012 Actual	Jul - Dec 2013 Actual	Jul - Dec 2013 Budget	% of Budget
Income	Total Income:	\$1,939,396	\$2,151,473	\$2,095,044	103%
	Net Income:	\$187,737	\$201,408	\$159,076	127%
Membership	Membership Income:	\$879,217	\$929,008	\$954,510	97%
	Number of Members: (Agencies, Senior & Regular)	8,519	8,941	8,863	101%
	Total Number of Members (All Dues Paying Members)	10,210	10,614	10,476	101%
Education	Course Income: (Classroom Courses)	\$500,385	\$574,617	\$493,938	116%
	Number of Class Participants:	2,361	2,927	2,095	140%
	Average Class Size	14	16	13	116%
	Course Income: (IRWA Online Courses)	\$396,677	\$452,899	\$456,603	99%
	Number of Online Participants: (IRWA Courses)	1137	1392	1366	102%
Credentialing	Credentialing Income	\$34,056	\$46,820	\$56,300	83%
	Designated (SRWA)	2076	2063	N/A	N/A
	Certified (Other Than SRWA)	928	1030	N/A	N/A

December-13