



Key Measures FY 2013 - 14

		Jul 2012 - Mar 2013 Actual	Jul 2013 - Mar 2014 Actual	Jul 2013 - Mar 2014 Budget	% of Budget
Income	Total Income:	2,791,958	3,125,718	3,083,179	101%
	Net Income:	\$56,714	\$8,053	\$97,040	8%
Membership	Membership Income:	\$1,303,788	\$1,359,967	\$1,376,241	99%
	Number of Members: (Agencies, Senior & Regular)	8,815	9,277	8,863	105%
	Total Number of Members (All Dues Paying Members)	10,543	10,982	10,476	105%
Education	Course Income: (Classroom Courses)	\$707,346	\$860,273	\$767,762	112%
	Number of Class Participants:	3,472	4,284	3,155	136%
	Average Class Size	14	16	14	116%
	Course Income: (IRWA Online Courses)	\$505,376	\$604,346	\$648,453	93%
	Number of Online Participants: (IRWA Courses)	1,444	1,782	1858	96%
Credentialing	Credentialing Income	\$51,256	\$75,295	\$84,450	89%
	Designated (SRWA)	2098	2101	N/A	N/A
	Certified (Other Than SRWA)	972	1074	N/A	N/A

March-14