



Key Measures FY 2013 - 14

		Jul 2012 - May 2013 Actual	Jul 2013 - May 2014 Actual	Jul 2013 - May 2014 Budget	% of Budget
Income	Total Income:	3,548,728	3,866,322	3,878,710	100%
	Net Income:	\$190,962	\$113,051	\$216,463	52%
Membership	Membership Income:	\$1,609,843	\$1,687,343	\$1,667,397	101%
	Number of Members: (Agencies, Senior & Regular)	7,899	8,238	7,523	110%
	Total Number of Members (All Dues Paying Members)	9,570	9,863	9,104	108%
Education	Course Income: (Classroom Courses)	\$991,272	\$1,107,069	\$1,055,666	105%
	Number of Class Participants:	4,803	5,440	4,493	121%
	Average Class Size	14.7	15.4	13.9	111%
	Course Income: (IRWA Online Courses)	\$605,432	\$712,868	\$804,126	89%
	Number of Online Participants: (IRWA Courses)	1,727	2,046	2294	89%
Credentialing	Credentialing Income	\$67,460	\$94,605	\$103,217	92%
	Designated (SRWA)	2004	2021	N/A	N/A
	Certified (Other Than SRWA)	958	1054	N/A	N/A

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