



Key Measures FY 2013 - 14

		Jul - Nov 2012 Actual	Jul - Nov 2013 Actual	Jul - Nov 2013 Budget	% of Budget
Income	Total Income:	\$1,621,995	\$1,799,195	\$1,721,161	105%
	Net Income:	\$169,680	\$174,245	\$122,160	143%
Membership	Membership Income:	\$735,911	\$777,407	\$785,958	99%
	Number of Members: (Agencies, Senior & Regular)	8,448	8,758	8,638	101%
	Total Number of Members (All Dues Paying Members)	10,129	10,421	10,251	102%
Education	Course Income: (Classroom Courses)	\$453,456	\$553,176	\$436,654	127%
	Number of Class Participants:	2,185	2,835	1,877	151%
	Average Class Size	14	16	14	116%
	Course Income: (IRWA Online Courses)	\$296,844	\$311,749	\$351,095	89%
	Number of Online Participants: (IRWA Courses)	791	881	995	89%
Credentialing	Credentialing Income	\$27,956	\$40,320	\$46,917	86%
	Designated (SRWA)	2067	2053	N/A	N/A
	Certified (Other Than SRWA)	918	1017	N/A	N/A

November-13