



Key Measures FY 2013 - 14

		Jul - Oct 2012 Actual	Jul - Oct 2013 Actual	Jul - Oct 2013 Budget	% of Budget
Income	Total Income:	\$1,329,418	\$1,491,028	\$1,379,593	108%
	Net Income:	\$154,361	\$183,692	\$89,046	206%
Membership	Membership Income:	\$601,231	\$634,919	\$621,112	102%
	Number of Members: (Agencies, Senior & Regular)	8,286	8,634	8,583	101%
	Total Number of Members (All Dues Paying Members)	9,956	10,282	10,196	101%
Education	Course Income: (Classroom Courses)	\$357,623	\$457,339	\$351,339	130%
	Number of Class Participants:	1,752	2,354	1,563	151%
	Average Class Size	14	15	14	110%
	Course Income: (IRWA Online Courses)	\$246,942	\$262,759	\$289,990	91%
	Number of Online Participants: (IRWA Courses)	655	739	831	89%
Credentialing	Credentialing Income	\$23,013	\$32,995	\$37,533	88%
	Designated (SRWA)	2057	2045	N/A	N/A
	Certified (Other Than SRWA)	897	1010	N/A	N/A

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