



Key Measures FY 2013 - 14

		Jul - Sep 2012 Actual	Jul - Sep 2013 Actual	Jul - Sep 2013 Budget	% of Budget
Income	Total Income:	\$954,048	\$1,078,452	\$987,473	109%
	Net Income:	\$91,512	\$131,457	\$42,441	310%
Membership	Membership Income:	\$453,266	\$477,986	\$457,702	104%
	Number of Members: (Agencies, Senior & Regular)	8,209	8,503	8,398	101%
	Total Number of Members (All Dues Paying Members)	9,870	10,157	10,011	101%
Education	Course Income: (Classroom Courses)	\$224,356	\$296,166	\$214,356	138%
	Number of Class Participants:	1105	1472	888	166%
	Average Class Size	13	16	13	120%
	Course Income: (IRWA Online Courses)	\$190,374	\$214,693	\$228,755	94%
	Number of Online Participants: (IRWA Courses)	513	601	668	90%
Credentialing	Credentialing Income	\$14,875	\$22,820	\$28,150	81%
	Designated (SRWA)	2043	2037	N/A	N/A
	Certified (Other Than SRWA)	880	997	N/A	N/A

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