



## Key Measures FY 2014 - 15

		Jul - Nov 2013 Actual	Jul - Nov 2014Actual	Jul - Nov 2014 Budget	% of Budget
<b>Income</b>	<b>Total Income:</b>	1,799,195	1,913,092	1,805,039	106%
	<b>Net Income:</b>	\$174,245	\$108,694	\$55,718	195%
<b>Membership</b>	<b>Membership Income:</b>	\$777,407	\$818,410	\$798,379	103%
	<b>Number of Members: (Agencies, Senior &amp; Regular)</b>	8,758	9,070	8,098	112%
	<b>Total Number of Members (All Dues Paying Members)</b>	10,421	10,766	9,688	111%
<b>Education</b>	<b>Course Income: (Classroom Courses)</b>	\$553,176	\$597,020	\$495,415	121%
	<b>Number of Class Participants:</b>	2,498	3,012	2,384	126%
	<b>Average Class Size</b>	16.1	15.8	14.9	106%
	<b>Course Income: (IRWA Online Courses)</b>	\$311,749	\$335,625	\$363,017	92%
	<b>Number of Online Participants: (IRWA Courses)</b>	765	923	1090	85%
<b>Credentialing</b>	<b>Credentialing Income</b>	\$40,320	\$36,796	\$36,469	101%
	<b>Designated (SRWA)</b>	2053	2093	N/A	N/A
	<b>Certified (Other Than SRWA)</b>	1017	1112	N/A	N/A

November-14