



## Key Measures FY 2013 - 14

		Jul 2012 - Apr 2013 Actual	Jul 2013 - Apr 2014 Actual	Jul 2013 - Apr 2014 Budget	% of Budget
<b>Income</b>	<b>Total Income:</b>	3,172,235	3,510,603	3,489,970	101%
	<b>Net Income:</b>	\$118,125	\$73,332	\$152,614	48%
<b>Membership</b>	<b>Membership Income:</b>	\$1,456,019	\$1,521,446	\$1,519,461	100%
	<b>Number of Members: (Agencies, Senior &amp; Regular)</b>	7,763	8,148	7,398	110%
	<b>Total Number of Members (All Dues Paying Members)</b>	9,429	9,764	8,983	109%
<b>Education</b>	<b>Course Income: (Classroom Courses)</b>	\$845,942	\$995,018	\$911,588	109%
	<b>Number of Class Participants:</b>	4,146	4,853	3,847	126%
	<b>Average Class Size</b>	15	16	14	113%
	<b>Course Income: (IRWA Online Courses)</b>	\$553,621	\$658,505	\$738,086	89%
	<b>Number of Online Participants: (IRWA Courses)</b>	1,577	1,915	2127	90%
<b>Credentialing</b>	<b>Credentialing Income</b>	\$58,650	\$87,205	\$93,833	93%
	<b>Designated (SRWA)</b>	2000	2009	N/A	N/A
	<b>Certified (Other Than SRWA)</b>	939	1027	N/A	N/A

April-14