



# Key Measures FY 2014 - 15

		Jul - Dec 2013 Actual	Jul - Dec 2014Actual	Jul - Dec 2014 Budget	% of Budget
<b>Income</b>	<b>Total Income:</b>	2,151,473	2,203,319	2,211,650	100%
	<b>Net Income:</b>	\$201,408	\$67,861	\$96,083	71%
<b>Membership</b>	<b>Membership Income:</b>	\$929,008	\$977,658	\$989,549	99%
	<b>Number of Members: (Agencies, Senior &amp; Regular)</b>	8,941	9,115	8,173	112%
	<b>Total Number of Members (All Dues Paying Members)</b>	10,614	10,824	9,763	111%
<b>Education</b>	<b>Course Income: (Classroom Courses)</b>	\$574,617	\$615,807	\$572,115	108%
	<b>Number of Class Participants:</b>	2,927	3,125	2,721	115%
	<b>Average Class Size</b>	15.5	15.7	14.9	105%
	<b>Course Income: (IRWA Online Courses)</b>	\$452,899	\$414,056	\$469,731	88%
	<b>Number of Online Participants: (IRWA Courses)</b>	1,392	1,187	1418	84%
<b>Credentialing</b>	<b>Credentialing Income</b>	\$46,820	\$44,232	\$43,763	101%
	<b>Designated (SRWA)</b>	2063	2101	N/A	N/A
	<b>Certified (Other Than SRWA)</b>	1030	1124	N/A	N/A

December-14