



# Key Measures FY 2014 - 15

		Jul 2013 - Feb 2014 Actual	Jul 2014 - Feb 2015 Actual	Jul 2014 - Feb 2015 Budget	% of Budget
<b>Income</b>	<b>Total Income:</b>	2,720,148	2,893,617	2,828,154	102%
	<b>Net Income:</b>	\$26,052	\$150,568	\$57,322	263%
<b>Membership</b>	<b>Membership Income:</b>	\$1,209,227	\$1,254,444	\$1,284,509	98%
	<b>Number of Members: (Agencies, Senior &amp; Regular)</b>	9,178	9,306	8,323	112%
	<b>Total Number of Members (All Dues Paying Members)</b>	10,876	10,996	9,913	111%
<b>Education</b>	<b>Course Income: (Classroom Courses)</b>	\$723,747	\$760,545	\$706,915	108%
	<b>Number of Class Participants:</b>	3,679	3,885	3,313	117%
	<b>Average Class Size</b>	15.7	15.6	14.9	105%
	<b>Course Income: (IRWA Online Courses)</b>	\$538,304	\$619,671	\$599,100	103%
	<b>Number of Online Participants: (IRWA Courses)</b>	1,620	1,855	1806	103%
<b>Credentialing</b>	<b>Credentialing Income</b>	\$64,721	\$64,157	\$58,350	110%
	<b>Designated (SRWA)</b>	2092	2088	N/A	N/A
	<b>Certified (Other Than SRWA)</b>	1053	1160	N/A	N/A

February-15