



Key Measures FY 2014 - 15

		Jul 2013 - Mar 2014 Actual	Jul 2014 - Mar 2015 Actual	Jul 2014 - Mar 2015 Budget	% of Budget
Income	Total Income:	3,125,718	3,261,924	3,240,567	101%
	Net Income:	\$8,053	\$186,002	\$48,195	386%
Membership	Membership Income:	\$1,359,967	\$1,421,732	\$1,434,039	99%
	Number of Members: (Agencies, Senior & Regular)	9,277	9,452	8,398	113%
	Total Number of Members (All Dues Paying Members)	10,982	11,161	9,988	112%
Education	Course Income: (Classroom Courses)	\$860,273	\$865,779	\$847,330	102%
	Number of Class Participants:	4,284	4,440	4,003	111%
	Average Class Size	15.8	15.8	14.9	106%
	Course Income: (IRWA Online Courses)	\$604,346	\$687,906	\$670,516	103%
	Number of Online Participants: (IRWA Courses)	1,790	2,036	2016	101%
Credentialing	Credentialing Income	\$75,295	\$75,282	\$65,644	115%
	Designated (SRWA)	2101	2096	N/A	N/A
	Certified (Other Than SRWA)	1074	1212	N/A	N/A

March-15