



Key Measures FY 2014 - 15

		Jul - Sep 2013 Actual	Jul - Sep 2014Actual	Jul - Sep 2014 Budget	% of Budget
Income	Total Income:	1,078,452	1,162,465	1,019,555	114%
	Net Income:	\$131,457	\$82,915	\$15,077	550%
Membership	Membership Income:	\$477,986	\$503,666	\$476,038	106%
	Number of Members: (Agencies, Senior & Regular)	8,503	8,879	7,928	112%
	Total Number of Members (All Dues Paying Members)	10,157	10,558	9,518	111%
Education	Course Income: (Classroom Courses)	\$296,166	\$332,619	\$252,965	131%
	Number of Class Participants:	1,472	1,478	1,222	121%
	Average Class Size	15.8	15.6	14.9	105%
	Course Income: (IRWA Online Courses)	\$214,693	\$222,775	\$202,679	110%
	Number of Online Participants: (IRWA Courses)	601	608	617	99%
Credentialing	Credentialing Income	\$22,820	\$20,346	\$21,881	93%
	Designated (SRWA)	2037	2071	N/A	N/A
	Certified (Other Than SRWA)	997	1097	N/A	N/A

September-14