



Key Measures FY 2015 - 16

		Jul 2014 - Apr 2015 Actual	Jul 2015 - Apr 2016 Actual	Jul 2015 - Apr 2016 Budget	% of Budget
Income	Total Income:	3,627,472	3,702,866	3,737,417	99%
	Net Income:	\$251,131	\$186,396	\$61,231	304%
Membership	Membership Income:	\$1,587,001	\$1,616,717	\$1,655,049	98%
	Number of Members: (Agencies, Senior, At Large & Regular)	8,338	7,528	8,452	89%
	Total Number of Members (All Dues Paying Members)	9,791	9,025	9,962	91%
Education	Course Income: (Classroom Courses)	\$976,960	\$909,008	\$1,066,319	85%
	Number of Class Participants:	4,980	4,422	5,340	83%
	Average Class Size	15.6	15.5	15.0	103%
	Course Income: (IRWA Online Courses)	\$740,881	\$778,421	\$715,336	109%
	Number of Online Participants: (IRWA Courses)	2,183	2,519	2188	115%
Credentialing	Credentialing Income	\$83,532	\$80,917	\$72,938	111%
	Designated (SRWA)	1968	1969	N/A	N/A
	Certified (Other Than SRWA)	1159	1157	N/A	N/A

April-16