



Key Measures FY 2015 - 16

		Jul - Aug 2014 Actual	Jul - Aug 2015 Actual	Jul - Aug 2015 Budget	% of Budget
Income	Total Income:	793,322	796,843	670,728	119%
	Net Income:	\$88,527	\$222,622	\$7,363	3024%
Membership	Membership Income:	\$336,821	\$343,117	\$338,822	101%
	Number of Members: (Agencies, Senior, At Large & Regular)	8,953	8,895	8,603	103%
	Total Number of Members (All Dues Paying Members)	10,462	10,369	10,113	103%
Education	Course Income: (Classroom Courses)	\$192,002	\$142,231	\$163,871	87%
	Number of Class Participants:	826	689	825	84%
	Average Class Size	15.0	15.0	16.2	93%
	Course Income: (IRWA Online Courses)	\$181,345	\$231,310	\$109,028	212%
	Number of Online Participants: (IRWA Courses)	500	823	336	245%
Credentialing	Credentialing Income	\$15,121	\$14,500	\$14,588	99%
	Designated (SRWA)	2067	2022	N/A	N/A
	Certified (Other Than SRWA)	1087	1222	N/A	N/A

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