



# Key Measures FY 2015 - 16

		Jul - Dec 2014 Actual	Jul - Dec 2015 Actual	Jul - Dec 2015 Budget	% of Budget
<b>Income</b>	Total Income:	2,203,319	2,309,310	2,312,596	100%
	Net Income:	\$67,861	\$383,690	\$109,605	350%
<b>Membership</b>	Membership Income:	\$977,658	\$1,012,481	\$1,029,731	98%
	Number of Members: (Agencies, Senior, At Large & Regular)	9,296	9,262	8,988	103%
	Total Number of Members (All Dues Paying Members)	10,824	10,754	10,498	102%
<b>Education</b>	Course Income: (Classroom Courses)	\$615,807	\$588,270	\$649,380	91%
	Number of Class Participants:	3,125	2,804	3,285	85%
	Average Class Size	15.7	15.5	15.0	103%
	Course Income: (IRWA Online Courses)	\$414,056	\$476,785	\$452,457	105%
	Number of Online Participants: (IRWA Courses)	1,187	1,541	1393	111%
<b>Credentialing</b>	Credentialing Income	\$44,232	\$51,075	\$43,763	117%
	Designated (SRWA)	2101	2063	N/A	N/A
	Certified (Other Than SRWA)	1124	1238	N/A	N/A

December-15