



## Key Measures FY 2015 - 16

		Jul 2014 - Feb 2015 Actual	Jul 2015 - Feb 2016 Actual	Jul 2015 - Feb 2016 Budget	% of Budget
<b>Income</b>	Total Income:	2,893,617	2,973,793	2,960,692	100%
	Net Income:	\$150,568	\$316,948	\$49,230	644%
<b>Membership</b>	Membership Income:	\$1,254,444	\$1,287,354	\$1,333,315	97%
	Number of Members: (Agencies, Senior, At Large & Regular)	9,466	9,343	9,202	102%
	Total Number of Members (All Dues Paying Members)	10,996	10,926	10,712	102%
<b>Education</b>	Course Income: (Classroom Courses)	\$760,545	\$696,885	\$811,237	86%
	Number of Class Participants:	3,885	3,408	4,125	83%
	Average Class Size	15.6	15.6	15.0	104%
	Course Income: (IRWA Online Courses)	\$619,671	\$679,220	\$576,297	118%
	Number of Online Participants: (IRWA Courses)	1,855	2,258	1772	127%
<b>Credentialing</b>	Credentialing Income	\$64,157	\$64,067	\$58,350	110%
	Designated (SRWA)	2088	2062	N/A	N/A
	Certified (Other Than SRWA)	1160	1248	N/A	N/A

February-16