



## Key Measures FY 2015 - 16

		Jul 2014 - Jan 2015 Actual	Jul 2015 - Jan 2016 Actual	Jul 2015 - Jan 2016 Budget	% of Budget
<b>Income</b>	<b>Total Income:</b>	2,587,085	2,652,787	2,609,804	102%
	<b>Net Income:</b>	\$136,342	\$361,290	\$78,258	462%
<b>Membership</b>	<b>Membership Income:</b>	\$1,108,202	\$1,142,531	\$1,180,280	97%
	<b>Number of Members: (Agencies, Senior, At Large &amp; Regular)</b>	9,406	9,305	9,126	102%
	<b>Total Number of Members (All Dues Paying Members)</b>	10,937	10,886	10,636	102%
<b>Education</b>	<b>Course Income: (Classroom Courses)</b>	\$680,838	\$611,153	\$698,351	88%
	<b>Number of Class Participants:</b>	3,431	2,906	3,600	81%
	<b>Average Class Size</b>	15.7	15.3	15.0	102%
	<b>Course Income: (IRWA Online Courses)</b>	\$576,811	\$625,900	\$520,747	120%
	<b>Number of Online Participants: (IRWA Courses)</b>	1,752	2,118	1603	132%
<b>Credentialing</b>	<b>Credentialing Income</b>	\$52,857	\$58,627	\$51,056	115%
	<b>Designated (SRWA)</b>	2099	2058	N/A	N/A
	<b>Certified (Other Than SRWA)</b>	1140	1240	N/A	N/A

January-16