



Key Measures FY 2015 - 16

		Jul 2014 - Jun 2015 Actual	Jul 2015 - Jun 2016 Actual	Jul 2015 - Jun 2016 Budget	% of Budget
Income	Total Income:	5,238,195	5,307,547	5,329,582	100%
	Net Income:	\$200,801	\$106,200	\$65,513	162%
Membership	Membership Income:	\$1,938,827	\$1,949,560	\$1,985,189	98%
	Number of Members: (Agencies, Senior, At Large & Regular)	8,723	8,513	8,632	99%
	Total Number of Members (All Dues Paying Members)	10,198	10,038	10,142	99%
Education	Course Income: (Classroom Courses)	\$1,155,950	\$1,115,759	\$1,219,611	91%
	Number of Class Participants:	5,916	5,433	6,120	89%
	Average Class Size	15.3	15.2	15.0	101%
	Course Income: (IRWA Online Courses)	\$860,266	\$883,331	\$840,181	105%
	Number of Online Participants: (IRWA Courses)	2,499	2,800	2564	109%
Credentialing	Credentialing Income	\$98,607	\$93,948	\$87,525	107%
	Designated (SRWA)	2015	1994	N/A	N/A
	Certified (Other Than SRWA)	1206	1236	N/A	N/A

June-16