



Key Measures FY 2015 - 16

		Jul 2014 - May 2015 Actual	Jul 2015 - May 2016 Actual	Jul 2015 - May 2016 Budget	% of Budget
Income	Total Income:	4,001,335	4,105,843	4,112,643	100%
	Net Income:	\$289,542	\$274,229	\$80,756	340%
Membership	Membership Income:	\$1,754,639	\$1,778,725	\$1,819,417	98%
	Number of Members: (Agencies, Senior, At Large & Regular)	8,550	8,304	8,571	97%
	Total Number of Members (All Dues Paying Members)	10,020	9,826	10,081	97%
Education	Course Income: (Classroom Courses)	\$1,094,890	\$1,054,287	\$1,181,937	89%
	Number of Class Participants:	5,625	5,094	5,895	86%
	Average Class Size	15.5	15.3	15.0	102%
	Course Income: (IRWA Online Courses)	\$795,906	\$838,541	\$780,999	107%
	Number of Online Participants: (IRWA Courses)	2,335	2,676	2382	112%
Credentialing	Credentialing Income	\$89,982	\$88,893	\$80,231	111%
	Designated (SRWA)	2002	1980	N/A	N/A
	Certified (Other Than SRWA)	1190	1215	N/A	N/A

May-16