



Key Measures FY 2015 - 16

		Jul - Oct 2014 Actual	Jul - Oct 2015 Actual	Jul - Oct 2015 Budget	% of Budget
Income	Total Income:	1,575,632	1,648,063	1,549,750	106%
	Net Income:	\$81,954	\$383,847	\$47,089	815%
Membership	Membership Income:	\$657,567	\$678,992	\$684,276	99%
	Number of Members: (Agencies, Senior, At Large & Regular)	9,188	9,031	8,798	103%
	Total Number of Members (All Dues Paying Members)	10,701	10,507	10,308	102%
Education	Course Income: (Classroom Courses)	\$498,750	\$468,166	\$475,254	99%
	Number of Class Participants:	2,498	2,226	2,385	93%
	Average Class Size	16.1	15.9	15.0	106%
	Course Income: (IRWA Online Courses)	\$277,090	\$342,515	\$270,487	127%
	Number of Online Participants: (IRWA Courses)	765	1,115	828	135%
Credentialing	Credentialing Income	\$29,971	\$33,775	\$29,175	116%
	Designated (SRWA)	2081	2031	N/A	N/A
	Certified (Other Than SRWA)	1100	1229	N/A	N/A

October-15

