



Key Measures FY 2015 - 16

		Jul - Sep 2014 Actual	Jul - Sep 2015 Actual	Jul - Sep 2015 Budget	% of Budget
Income	Total Income:	1,162,465	1,196,045	1,107,102	108%
	Net Income:	\$82,915	\$291,414	\$21,249	1371%
Membership	Membership Income:	\$503,666	\$512,626	\$511,549	100%
	Number of Members: (Agencies, Senior, At Large & Regular)	9,050	8,949	8,670	103%
	Total Number of Members (All Dues Paying Members)	10,558	10,426	10,180	102%
Education	Course Income: (Classroom Courses)	\$332,619	\$273,025	\$310,951	88%
	Number of Class Participants:	1,478	1,337	1,560	86%
	Average Class Size	15.6	15.9	15.0	106%
	Course Income: (IRWA Online Courses)	\$222,775	\$284,675	\$195,175	146%
	Number of Online Participants: (IRWA Courses)	608	968	606	160%
Credentialing	Credentialing Income	\$20,346	\$25,225	\$21,881	115%
	Designated (SRWA)	2071	2020	N/A	N/A
	Certified (Other Than SRWA)	1097	1209	N/A	N/A

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