



Key Measures FY 2017 - 18

		Jul - Aug 2016 Actual	Jul - Aug 2017 Actual	Jul - Aug 2017 Budget	% of Budget
Income	Total Income:	759,633	690,493	908,728	76%
	Net Income:	\$137,764	\$65,123	\$165,294	39%
Membership	Membership Income:	\$337,279	\$332,636	\$354,116	94%
	Number of Members: (Agencies, Senior, At Large & Regular)	8,777	8,234	7,685	107%
	Total Number of Members (All Dues Paying Members)	10,300	9,718	9,169	106%
Education	Course Income: (Classroom Courses)	\$138,871	\$92,135	\$172,459	53%
	Number of Class Participants:	579	530	780	68%
	Average Class Size	14.5	13.6	15.0	91%
	Course Income: (IRWA Online Courses)	\$211,955	\$202,117	\$311,040	65%
	Number of Online Participants: (IRWA Courses)	847	735	968	76%
Credentialing	Credentialing Income	\$11,375	\$13,250	\$17,500	76%
	Designated (SRWA)	2004	2007	N/A	N/A
	Certified (Other Than SRWA)	1235	1238	N/A	N/A

August-17