



Key Measures FY 2013 - 14

		Jul 2012 - Feb 2013	Jul 2013 - Feb 2014	Jul 2013 - Feb 2014	% of Budget
		Actual	Actual	Budget	
Income	Total Income:	2,429,263	2,720,148	2,696,856	101%
	Net Income:	\$23,809	\$26,052	\$61,551	42%
Membership	Membership Income:	\$1,156,431	\$1,209,227	\$1,232,969	98%
	Number of Members: (Agencies, Senior & Regular)	8,735	9,178	8,863	104%
	Total Number of Members (All Dues Paying Members)	10,453	10,876	10,476	104%
Education	Course Income: (Classroom Courses)	\$591,764	\$723,747	\$626,243	116%
	Number of Class Participants:	2,784	3,679	2,474	149%
	Average Class Size	14	16	13	117%
	Course Income: (IRWA Online Courses)	\$462,976	\$538,304	\$585,763	92%
	Number of Online Participants: (IRWA Courses)	1327	1620	1694	96%
Credentialing	Credentialing Income	\$44,406	\$64,721	\$75,067	86%
	Designated (SRWA)	2095	2092	N/A	N/A
	Certified (Other Than SRWA)	963	1053	N/A	N/A

February-14