



Key Measures FY 2013 - 14

		Jul 2012 - Jan 2013	Jul 2013 - Jan 2014	Jul 2013 - Jan 2014	% of Budget
		Actual	Actual	Budget	
Income	Total Income:	\$2,167,368	\$2,393,247	\$2,382,680	100%
	Net Income:	\$133,089	\$121,324	\$131,034	93%
Membership	Membership Income:	\$1,010,830	\$1,062,054	\$1,092,110	97%
	Number of Members: (Agencies, Senior & Regular)	8,590	9,042	8,863	102%
	Total Number of Members (All Dues Paying Members)	10,297	10,731	10,476	102%
Education	Course Income: (Classroom Courses)	\$527,021	\$613,339	\$546,576	112%
	Number of Class Participants:	2,526	3,137	2,226	141%
	Average Class Size	14	16	13	116%
	Course Income: (IRWA Online Courses)	\$435,977	\$496,564	\$522,803	95%
	Number of Online Participants: (IRWA Courses)	1240	1506	1534	98%
Credentialing	Credentialing Income	\$39,581	\$57,135	\$65,683	87%
	Designated (SRWA)	2088	2074	N/A	N/A
	Certified (Other Than SRWA)	948	1055	N/A	N/A

January-14