



## International Executive Committee Minutes Tuesday, November 22, 2011

**Welcome and Call to Order:** President, Randy Williams, SR/WA called the meeting of the International Executive Committee to order at 1pm.

**Roll Call and Approval of Minutes:** Secretary, Wayne Goss, SR/WA acknowledged that Randy Williams, SR/WA, Pat Petitto, SR/WA, Lisa Harrison, SR/WA, Lee Satterfield Hamre, SR/WA, Wayne Goss, SR/WA, Eric Finn, Esq. and Mark Rieck were all present at the meeting.

Wayne presented minutes from the October 25, 2011 IEC meeting, Lee Hamre then moved and Pat Petitto seconded their approval. The IEC minutes were approved as presented.

**September Financial Review:** Treasurer Lee Hamre reviewed the September finance reports, and despite the struggling economy, the IRWA continues to out perform last year at this time. We will continue to encourage our chapters to schedule their 2012 classes and chapter engagement for member retention is right on track.

**Project Updates:** The association has a number of projects underway:

- **Texas SB 18:** Mark Rieck shared that we are partnering with our chapters in Texas to promote our URA Overview and Relocation classes to 1,900 city and municipal real estate and project managers. The promotion will continue through December of this year.
- **Specialty Certification Project:** Lee Hamre reported that Regnier & Associates are actively building our list of non-IRWA partner companies and agencies for the purpose of surveying them to determine the value of current and proposed IRWA specialty certifications in the marketplace.
- **FIABCI/CPA/RICS Visit:** Randy Williams briefed the IEC on a planned trip to the FIABCI Board Meeting, to sell in IRWA classes as electives for up to 16 hours of programming for the FIABC FIREC designation, a meeting of Infrastructure executives in London, coordinated by our new partner, the Compulsory Purchase Association and a series of meetings with potential partners at the Royal Institution of Chartered Surveyors. These meeting will all take place in December of this year.
- **Oil and Gas Programming:** Lee Hamre shared that a potential new class is being outlined by a subcommittee of the Pipeline Committee and will be presented to the IPDC for consideration. Mark Rieck reported on the initial concept of promoting IRWA education and certification to the oil & gas industry in the Dakotas and Pennsylvania, in partnership with related chapters. That work will be ongoing through the first quarter of 2012.
- **FAU:** Lee Hamre reported that our Federal Agency Update meeting has been recast as a one-day meeting focused on our federal partners and companies that work with them, in Washington, D.C. on March 21, 2012.
- **Facilitator Task Force:** Lisa Harrison reported that the work of the Facilitator Task Force continues and an outside adult learning expert has been contracted to review and comment on the proposed two-part project.

- **BLM Visit:** Mark Rieck reported that he, Pat Petitto, Wayne Goss and Daniel Stekol had visited the Bureau of Land Management's National Training Center in Phoenix and we have great partnership potential to cross promote IRWA chapter classes as remote education for BLM real estate professionals who are no longer able to travel for education. We also have the potential to broadcast joint programming to IRWA and BLM members through BLM's television studio in Phoenix, and will give consideration to joint education program development in the future.
- **National League of Cities Conference:** Wayne Goss reported on the NLC Congress of Cities and Expo that the team participated during the trip to Phoenix, along with participation in the Chapter 28 Phoenix Chapter meeting. The NLC Conference was attended by 3,000 participants and presents a good future venue for the IRWA's *When Agencies Collide Program*, among other targeted topics we might offer city and agency members of the National League of Cities in 2012.
- **International Facilitator Criteria:** Pat briefed the IEC that she and Valerie will be developing criteria for international experts that we may utilize in the future for IRWA programming in China, South Africa and other locations outside the U.S. and Canada. That information will be shared with the IEC and IPDC during our series of meetings taking place next February, in Seattle.

**Next Meeting Date:** The IEC will conduct its next call on Monday, December 19, 2012.

With no other business, the meeting was adjourned at 2:35pm.

*These minutes prepared by EVP, Mark Rieck, for presentation by Secretary, Wayne Goss, SR/WA at the next regular meeting of the International Executive Committee.*