

## SECTION 3 - INSTRUCTOR QUALIFICATIONS

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The IRWA expects you to have exceptional technical knowledge, outstanding communication and instructional leadership skills, as well as an enthusiasm for your subject area and for teaching. You, as an IRWA Certified Instructor, are expected to deliver the approved course(s) in accordance and compliance with the Instructional Standards, the Instructor's Contract, and the Instructor Commitment Letter.

You are:

- An independent contractor.
- Responsible for marketing yourself.
- Required to make your travel arrangements for all assignments.

### **Instructor Roster and Course Portfolio**

IRWA HQ staff maintains the Instructor Roster and each Instructor's Course Portfolio.

IPEC and IRWA HQ will assess the qualifications of each instructor and determine which courses the instructor is permitted to teach.

### **Instructor Qualifications**

The IPEC and IRWA HQ staff develops and implements the discipline and industry-specific instructor qualifications. The IPEC reserves the right to appoint and/or approve instructors for any course(s) based on the needs of IRWA. Additional training may be required. Any instructor who is not approved to instruct a specific course may appeal directly to the International Executive Committee by submitting a detailed written request to the International Secretary with a copy to the Chair of the IPEC.

### **Course-Specific Qualifications**

Please Note: All IRWA Certified Instructors (New and Veteran) have been matched to the courses they are approved to instruct based on information (experience and credentialing) they submitted to the IPEC. If the instructor has been matched, all courses they are approved to teach are on the website.

100 Series: Basic Right of Way Disciplines

200 Series: Communication Courses

300 Series: Management Courses

400 Series: Appraisal Courses

500 Series: Relocation Assistance Courses

600 Series: Environmental Courses

700 Series: Property/Asset Management Courses

800 Series: Law Courses

900 Series: Engineering/Surveying Courses

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### IRWA Policy to Instruct and Add a Course

IRWA instructors must be approved in advance by the IPEC to teach any given course<sup>1</sup>. Instructors who wish to teach a course for which they have not yet been approved may apply for approval through the procedure set forth below<sup>2</sup>. Please note that the instructor must affirmatively demonstrate his or her qualification(s) to teach any given course, and the IPEC cannot consider any application for approval that does not contain all the required information and materials to consider new courses.

To add an IRWA course, the applicant should complete the following steps:

1. Submit to the IPEC a completed and executed [application](#) for consideration (supplied by the IPEC) for each course to be added. A single application may be submitted for multiple courses **only if** the courses to be added:
  - a. are within the same subject series.
  - b. have identical course specific requirements.
2. The following items must be submitted with the Application for Consideration:
  - a. A detailed explanation (either in narrative or essay form) of how each of the course specific conditions as set forth in the latest IRWA Instructor Standards Guide (2020) have been met, and how the applicant is a subject matter expert in the material covered in the course(s). The explanation shall establish how all of the required benchmarks have been met and the minimum number of years of experience in a particular field have been documented.
  - b. Proper documentation to demonstrate that the applicant meets all course specific conditions and that aids in establishing the applicant's subject matter expertise. This should include a resume or cv, relevant articles authored by the applicant, degrees and/or certifications from other entities, transcripts, etc.
  - c. The pre-printed certification which affirms that the applicant:
    - i. Has reviewed the General Course Instruction Requirements and meets the same.
    - ii. Has reviewed the Specific Requirements to teach the course under consideration and meets all those requirements.
    - iii. All information submitted with the application to instruct the course(s) is true and correct.

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<sup>1</sup> The instructor will have already taken and passed the PEAK training and is in compliance with all of the IPEC's performance standards.

<sup>2</sup> It is the instructor's sole responsibility to fully prepare for any course(s) they have been approved to teach.

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3. The applicant may submit the following **optional** items to assist the IPEC in consideration of the request:
- a. A letter of recommendation to teach the course(s) from a relevant COP, Committee or leader within the industry.
  - b. A written request from the education chair of any given chapter, or Region Vice Chair of any given Region for the applicant to teach the course(s) under consideration.

The information shall be submitted to the IPEC chair by email in PDF format. The IPEC shall have a maximum of thirty (30) days to consider each request. It is a requirement that the applicant affirmatively establish that all criteria to teach the course(s) have been met within their application. Failure to submit any portion of the information required herein will result in denial or delays of the application processing.

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Instructors seeking to add courses to their approved listing of courses must submit an application to the IPEC and demonstrate that they meet the course specific requirements.

Demonstration of active and engaged experience within a particular discipline may be accomplished by illustrating practical application of the expertise within your work history. This may include both “hands on” execution, as well as active supervision or management of others within the discipline. Consideration will be given to various factors including, without limitation, the following:

1. Volume of work within the discipline, e.g., number of parcels, files, appraisals, cases, etc.;
2. Number of projects requiring your experience or expertise;
3. Length of time in a position of employment where the expertise was utilized on a regular and consistent basis;
4. Percentage of workload dedicated to the discipline or requiring the expertise;
5. Additional licenses, certifications, or degrees obtained within the field; and
6. Participation in seminars, presentations related to the specific subject matter.

### 100-Series: Basic Right of Way Disciplines

You must meet the **Course Specific Qualifications** noted in the following Table.

<b>100-Series Courses</b>	
<b>Course 100: Principles of Land Acquisition</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold an SR/WA designation.</li> <li>• Demonstration of active and engaged experience in at least four of the six subject matter disciplines: a. Negotiation; b. Appraisal; c. Relocation Assistance; d. Environment; e. Law; and/or f. Engineering/Surveying.</li> </ul>
<b>Course 102: Elevating Your Ethical Awareness</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold an SR/WA designation.</li> <li>• Have taken the course.</li> <li>• Have served as a Chapter, Region or International Officer, Ethics Committee Member or Ethics Officer.</li> </ul>
<b>Course 105: The Uniform Act Executive Summary</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold an R/W-URAC designation.</li> <li>• Demonstration of a minimum of five years of active and engaged experience managing or conducting project-related activities subject to the Uniform Act.</li> </ul>
<b>SR/WA Review: Study Session</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold an SR/WA designation.</li> <li>• Be a Course 100 Certified Instructor.</li> </ul>

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### 200 Series: Communication Courses

You must meet the **Course Specific Qualifications** noted in the following Table.

<b>200-Series Courses</b>	
<b>Course 200: Principles of Real Estate Negotiations</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold an SR/WA or R/W-NAC designation.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in infrastructure real estate negotiation.</li> </ul>
<b>Course 201: Communication in Real Estate Acquisition</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold an SR/WA or R/W-NAC designation.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in infrastructure real estate negotiation.</li> </ul>
<b>Course 203: Alternative Dispute Resolution</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold an SR/WA or R/W-NAC designation or be a licensed attorney or licensed/certified mediator.</li> <li>• Demonstration of active and engaged experience participating in formal alternative dispute resolutions with third party mediators.</li> </ul>
<b>Course 205: Bargaining Negotiations</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold an SR/WA designation or R/W-NAC designation.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in infrastructure real estate negotiation.</li> </ul>
<b>Course 207: Practical Negotiations for U.S. Federal Funded Land Acquisitions</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold an SR/WA or R/W-URAC designation.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in infrastructure real estate negotiation/acquisition on Federal or federally-aided projects (U.S. projects subject to the Uniform Act).</li> </ul>
<b>Course 209: Negotiating with a Diverse Clientele</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold an SR/WA or R/W-NAC designation.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in infrastructure real estate negotiation.</li> </ul>
<b>Course 213: Conflict Management</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold an SR/WA or R/W-NAC designation.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in one or a combination of the following: infrastructure real estate negotiation/acquisition, disposal of right of way, and/or property asset management.</li> </ul>
<b>Course 215: Right of Way Acquisition for Pipeline Projects</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold an SR/WA-GN or OG designation or the R/W-NAC certification.</li> <li>• Have a minimum of ten years experience in pipeline right of way (i.e., experience routing, title, acquisition, and management).</li> </ul>
<b>Course 218: Right of Way Acquisition for Electrical Transmission Projects*</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold an SR/WA designation.</li> <li>• Demonstration of a minimum of five years of active and engaged experience involving routing, permitting, title, acquisition, and project management for electrical transmission projects.</li> </ul>

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### 200-Series Courses (continued)

<p><b>Course 219: Adult Communication Principles and Methods</b></p>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Holds an SR/WA designation or a comparable professional designation (e.g., P.Eng.)</li> <li>• Demonstrates a minimum of five years of active and engaged experience in leadership, instruction, public speaking, group presentations, and facilitation.</li> <li>• Successful completion of the IRWA PEAK and been an IRWA Instructor for a minimum of two years.</li> <li>• Maintains an average instructor assessment rating average of 4.0.</li> <li>• Successful completion of Course 219 <b>(for Instructors only)</b> prior to receiving IPEC approval to teach Course 219. Note: This course will be offered in person only.</li> </ul>
<p><b>Course 225: Social Ecology: Listening to Community</b></p>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Attend current course as a participant/observer.</li> <li>• Instruct the class under the supervision of an approved instructor.</li> <li>• Solo instruct (one time).</li> <li>• Review of student evaluations and final approval to instruct by IPEC in consultation with approved instructor.*</li> </ul>
<p><b>Course 230: Oil and Gas Land Basics and Related Surface Rights Issues</b></p>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Demonstration of a minimum of 10 years of active and engaged experience in right of way with a focus on oil and gas leasing and all components of the oil and gas industry.</li> <li>• Additional five years of practical field experience preferred (e.g., negotiation/acquisition, safety/security, surveying, engineering, design, drilling, etc.).</li> </ul>
<p><b>Course 235: The Oil and Gas Overview</b></p>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Demonstration of a minimum of 10 years of active and engaged experience in right of way with a focus on the life cycle of the oil and gas industry (e.g., acquisition, engineering, environmental assessment, project management).</li> <li>• Additional five years of practical field experience preferred (e.g., negotiation/acquisition, safety/security, surveying, engineering, design, drilling, etc.).</li> </ul>
<p><b>Course 239: Principles of Wind Energy, Land Rights, and Acquisition</b></p>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Holds the SR/WA designation (optional)</li> <li>• Qualified to instruct Course 218 (optional)</li> <li>• Demonstrates a minimum of five years of active and engaged experience involving four of the six activities specific to wind energy projects: siting, permitting, title, acquisition, community engagement, and project management.</li> </ul>
<p><b>Course 240i: Geothermal Energy Basics</b></p>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Holds the SR/WA designation (optional).</li> <li>• Demonstrates a minimum of five years of recent and active experience in the electric, oil and gas industries, and/or renewable energy involving four of the following six activities: siting, permitting, title, acquisition, community engagement, and project management.</li> <li>• Is qualified to instruct one of the following: Course 218, 239, 215 or 235 or actively participated in the original development and pilot of Course 240i.</li> <li>• Attends Course 240i as a participant and passes the exam.</li> </ul>

\*Approved instructors shall be specifically approved by IPEC in consultation with course developers.

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### 200-Series Courses (continued)

<p><b>Course 241i:</b> <b>Solar Energy Basics</b></p>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"><li>• Holds the SR/WA designation (optional).</li><li>• Demonstrates a minimum of five years of recent and active experience in the electric industry and/or renewable energy, involving four of the following six activities: siting, permitting, title, acquisition, community engagement, and project management.</li><li>• Is qualified to instruct Course 218 or 239, or actively participated in the original development and pilot of Course 241i.</li><li>• Attends Course 241i as a participant and passes the exam.</li></ul>
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### 300 Series: Management Courses

You must meet the **Course Specific Qualifications** noted in the following Table.

<b>300-Series Courses</b>	
<b>Course 303: Managing the Consultant Process</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold an SR/WA designation.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in project management and/or project administration experience as a consultant or agency employee.</li> </ul>
<b>Course 304: When Public Agencies Collide</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold an SR/WA designation.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in infrastructure real estate as a public agency employee, consultant or similar relationship with public agencies.</li> </ul>

### 400 Series: Appraisal Courses

You must meet the **Course Specific Qualifications** noted in the following Table.

<b>400-Series Courses</b>	
<b>Course 400: Principles of Real Estate Appraisal</b>  <b>Course 400C: Principles of Real Estate Appraisal (Canadian)</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Be a current licensed or certified real estate appraiser or hold the country-specific equivalent.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in diverse appraisal assignments for infrastructure related projects.</li> </ul>
<b>Course 402: Introduction to Income Capitalization Approach</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Be a current licensed or certified real estate appraiser or hold the country-specific equivalent.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in diverse appraisal assignments for infrastructure related projects.</li> </ul>
<b>Course 403: Easement Valuation</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Be a current licensed or certified real estate appraiser or hold the country-specific equivalent.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in diverse appraisal assignments involving easement valuation for infrastructure related projects.</li> </ul>
<b>Course 406A: 15-hour National USPAP</b>  <b>Course 406B: 7-hour National USPAP Update</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Be an Appraiser Qualification Board Certified USPAP Instructor.</li> </ul>

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<b>400-Series Courses (continued)</b>	
<b>Course 409: Integrating Appraisal Standards</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Be a current licensed or certified real estate appraiser or hold the country-specific equivalent.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in diverse appraisal assignments for infrastructure related projects.</li> </ul>
<b>Course 410: Reviewing Appraisals in Eminent Domain</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Be a current licensed or certified real estate appraiser or hold the country-specific equivalent.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in diverse appraisal assignments and appraisal review for infrastructure related projects.</li> </ul>
<b>Course 413: Uniform Appraisal Standards for Federal Land Acquisitions (Yellow Book)</b>  <b>Course 415: USPAP and the Yellow Book: A Guide to Understanding Their Relationship</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Be an Appraiser Qualification Board Certified USPAP Instructor.</li> </ul>
<b>Course 417: The Valuation of Environmentally Contaminated Real Estate</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Be a current licensed or certified real estate appraiser; or hold the country-specific equivalent.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in valuation of environmentally impacted real estate.</li> </ul>
<b>Course 421: The Valuation of Partial Acquisitions</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Be a current licensed or certified real estate appraiser; or hold the country-specific equivalent.</li> <li>• Have experience teaching multiple 400-level courses.</li> <li>• Demonstration of a minimum of 10 years of active and engaged experience appraising partial acquisitions for infrastructure projects.</li> </ul>
<b>Course 431: Problems in the Valuation of Partial Acquisitions</b>  <b>Course 431C: Problems in the Valuation of Partial Acquisitions (Canadian)</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Be a current licensed or certified real estate appraiser; or hold the country-specific equivalent.</li> <li>• Have experience teaching multiple 400-level courses.</li> <li>• Demonstration of a minimum of 10 years of active and engaged experience appraising partial acquisitions for infrastructure projects.</li> </ul>

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### 500 Series: Relocation Assistance Courses

You must meet the **Course Specific Qualifications** noted in the following Table.

<b>500-Series Courses</b>	
<b>Course 501: Residential Relocation Assistance</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold the R/W-RAC or R/W-URAC designation.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in residential relocation assistance activities.</li> <li>• Demonstration of ongoing engagement in residential relocation assistance activities.</li> </ul>
<b>Course 502: Nonresidential Relocation</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold the R/W-RAC or R/W-URAC designation;</li> <li>• Demonstration of a minimum of five years of active and engaged experience in nonresidential relocation assistance activities.</li> <li>• Demonstration of ongoing engagement in nonresidential relocation assistance activities.</li> </ul>
<b>Course 503: Mobile Home Relocation</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold the R/W-RAC or R/W-URAC designation.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in residential relocation assistance activities, including mobile home relocation.</li> <li>• Demonstration of ongoing engagement in residential relocation assistance activities.</li> </ul>
<b>Course 504: Computing Replacement Housing Payments</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold the R/W-RAC or R/W-URAC designation.</li> <li>• Demonstration of a minimum of 10 years of active and engaged experience in residential relocation assistance activities.</li> <li>• Demonstration of ongoing engagement in residential relocation assistance activities.</li> <li>• Have experience teaching Course 501.</li> </ul>
<b>Course 505: Advanced Residential Relocation Assistance</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold the R/W-RAC or R/W-URAC designation.</li> <li>• Demonstration of a minimum of 10 years of active and engaged experience in residential relocation assistance activities.</li> <li>• Demonstration of ongoing engagement in residential relocation assistance activities.</li> <li>• Have experience teaching Course 501.</li> </ul>
<b>Course 506: Advanced Nonresidential Relocation Assistance</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"> <li>• Hold the R/W-RAC or R/W-URAC designation.</li> <li>• Demonstration of a minimum of 10 years of active and engaged experience in nonresidential relocation assistance activities.</li> <li>• Demonstration of ongoing engagement in nonresidential relocation assistance activities.</li> <li>• Have experience teaching Course 502.</li> </ul>

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### 600 Series: Environmental Courses

You must meet the **Course Specific Qualifications** noted in the following Table.

<b>600-Series Courses</b>	
<p><b>Course 600: Environmental Awareness</b></p> <p><b>Course 600C: Environmental Awareness (Canadian)</b></p>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Hold a college or university degree in environmental sciences or hold an Environmental certification from an accredited program, or be a licensed geologist, attorney, or environmental engineer.</li> <li>• Demonstration of a minimum of five years of active and engaged experience directly related to environmental issues impacting right of way projects or infrastructure real estate.</li> <li>• In lieu of a degree, demonstration of an additional five years of active and engaged experience directly related to environmental issues impacting right of way projects or infrastructure real estate. (10 years of experience total)</li> </ul>
<p><b>Course 603: Understanding Environmental Contamination in Real Estate</b></p> <p><b>Course 603C: Understanding Environmental Contamination in Real Estate (Canadian)</b></p>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Hold a college or university degree in environmental sciences or hold an Environmental certification from an accredited program; or be a licensed geologist, attorney, or environmental engineer.</li> <li>• Demonstration of a minimum of five years of active and engaged experience directly related to environmental contamination issues impacting right of way projects or infrastructure real estate.</li> <li>• In lieu of a degree, demonstration of an additional five years of active and engaged experience directly related to environmental contamination issues impacting right of way projects or infrastructure real estate. (10 years of experience total)</li> </ul>
<p><b>Course 604: Environmental Due Diligence &amp; Liability</b></p>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Hold a college or university degree in environmental sciences or hold an Environmental certification from an accredited program; or be a licensed geologist, attorney, or environmental engineer.</li> <li>• Demonstration of a minimum of five years of active and engaged experience directly related to environmental issues impacting right of way projects or infrastructure real estate.</li> <li>• In lieu of a degree, demonstration of an additional five years of active and engaged experience directly related to environmental issues impacting right of way projects or infrastructure real estate. (10 years of experience total)</li> </ul>
<p><b>Course 606: Project Development &amp; the Environmental Process</b></p> <p><b>Course 606C: Project Development &amp; the Environmental Process</b></p>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Hold a college or university degree in environmental sciences or hold an Environmental certification from an accredited program; or be a licensed geologist, attorney, or environmental engineer.</li> <li>• Demonstration of a minimum of five years of active and engaged experience directly related to environmental issues impacting right of way projects or infrastructure real estate.</li> <li>• In lieu of a degree, demonstration of an additional five years of active and engaged experience directly related to environmental issues impacting right of way projects or infrastructure real estate. (10 years of experience total)</li> </ul>

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### 600 Series: Environmental Courses

You must meet the **Course Specific Qualifications** noted in the following Table.

<b>600-Series Courses (continued)</b>	
<b>Course 640i: Water Basics</b>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Hold a college or university degree in environmental sciences; or an environmental certification from an accredited program; or a hydrogeologist; or an environmental engineer.</li> <li>• Demonstrate a minimum of five years of active and engaged experience directly related to right of way projects or infrastructure real estate and environmental issues/mitigation.</li> <li>• Deliver content, which draws on a broad understanding of water and associated challenges at global, national, regional and local levels.</li> <li>• In lieu of a degree, demonstrate an additional five years of active and engaged experience directly related to right of way projects/infrastructure real estate and the project impacts on water. (10 years of experience total).</li> </ul>
<b>Course 643i: Air Basics</b>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Hold a college or university degree in environmental sciences or hold an Environmental certification from an accredited program, or be a licensed geologist, attorney or environmental engineer.</li> <li>• Demonstration of a minimum of five years of active and engaged experience directly related to environmental issues impacting right of way projects or infrastructure real estate.</li> <li>• In lieu of a degree, demonstration of an additional five years of active and engaged experience directly related to environmental issues impacting right of way projects or infrastructure real estate. (10 years of experience total)</li> </ul>
<b>Course 646i: Soil Basics</b>	

### 700 Series: Property/Asset Management Courses

You must meet the **Course Specific Qualifications** noted in the following Table.

<b>700-Series Courses</b>	
<b>Course 700: Introduction to Property Management</b>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Hold the SR/WA or R/W-AMC designation.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in real property asset management or right of way property management.</li> </ul>
<b>Course 701: Property/Asset Management: Leasing</b>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Hold the SR/WA or R/W-AMC designation.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in real property leasing.</li> <li>• Must have taught Course 700.</li> </ul>
<b>Course 703: Real Property Asset Management</b>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Hold the SR/WA designation or R/W-AMC designation.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in real property asset management or right of way property management.</li> <li>• Must have taught Course 700.</li> </ul>

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### 800 Series: Law Courses

You must meet the **Course Specific Qualifications** noted in the following Table.

<b>800-Series Courses</b>	
<p><b>Course 800:</b> <b>Principles of Real Estate Law</b></p> <p><b>Course 800C:</b> <b>Principles of Real Estate Law (Canadian)</b></p>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Be a licensed attorney, barrister, or solicitor.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in the practice of real estate law.</li> </ul>
<p><b>Course 801:</b> <b>Land Titles</b></p> <p><b>Course 801C:</b> <b>Canadian Land Titles</b></p>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Be a licensed attorney, barrister, or solicitor.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in the practice of real estate law and title research, title reports and title issues.</li> </ul>
<p><b>Course 802:</b> <b>Legal Aspects of Easements</b></p> <p><b>Course 802C:</b> <b>Legal Aspects of Easements (Canadian)</b></p>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Be a licensed attorney, barrister, or solicitor.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in the practice of real estate law pertaining to easements.</li> </ul>
<p><b>Course 803:</b> <b>Eminent Domain Law Basics for Right of Way Professionals</b></p> <p><b>Course 803C:</b> <b>Expropriation Law Basics for Right of Way Professionals (Canadian)</b></p>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Be a licensed attorney, barrister, or solicitor.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in the practice of eminent domain/expropriation.</li> </ul>
<p><b>Course 804:</b> <b>Skills of Expert Testimony</b></p>	<p><b>Specific Qualifications:</b></p> <ul style="list-style-type: none"> <li>• Be a licensed attorney, barrister, or solicitor.</li> <li>• Demonstration of a minimum of five years of active and engaged experience in the practice of eminent domain/expropriation, including of preparation of expert witnesses, designation of expert opinions and presentation of expert testimony.</li> </ul>

## SECTION 3 - INSTRUCTOR QUALIFICATIONS

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### 900 Series: Engineering and Surveying Courses

You must meet the **Course Specific Qualifications** noted in the following Table.

<b>900-Series Courses</b>	
<b>Course 900: Principles of Real Estate Engineering</b> <b>Course 900C: Principles of Real Estate Engineering (Canadian)</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"><li>• Be a licensed professional civil engineer, a licensed professional land surveyor, an Engineer in Training (EIT), or hold an engineering-related diploma or certification.</li><li>• Demonstration of a minimum of five years of active and engaged experience in engineering and land surveying principles related to infrastructure real estate.</li></ul>
<b>Course 901: Engineering Plan Development and Application</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"><li>• Be a licensed professional civil engineer, a licensed professional land surveyor, an Engineer in Training (EIT), or hold an engineering-related diploma or certification.</li><li>• Demonstration of a minimum of five years of active and engaged experience in engineering and land surveying principles related to infrastructure real estate.</li></ul>
<b>Course 902: Property Descriptions</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"><li>• Be a licensed professional civil engineer, a licensed professional land surveyor, an Engineer in Training (EIT), or hold an engineering-related diploma or certification.</li><li>• Demonstration of a minimum of five years of active and engaged experience in engineering and land surveying principles related to infrastructure real estate.</li></ul>
<b>Course 904: GIS Principles and Use in Infrastructure and Asset Management</b>	<b>Specific Qualifications:</b> <ul style="list-style-type: none"><li>• Demonstration of a minimum of five years of active and engaged experience in GIS systems, geo spatial awareness, data sources, risks and accuracies, collecting geo-spatial data and/or populating a GIS for clients or other users.</li></ul>

### Guest Lecturers

An instructor may utilize a guest lecturer to assist in instructing a class with prior approval from IPEC.