



IRWA has nearly 70 courses, which serve a variety of professional needs. IRWA categorizes courses based on specific content, which correspond with the disciplines of the right of way profession: 100 — Basic, 200 — Communication and Negotiation, 300 — Management, 400 — Appraisal, 500 — Relocation Assistance, 600 — Environment, 700 — Property (Asset) Management, 800 — Real Estate Law, and 900 — Engineering.

Courses are grouped below into three different classifications: Beginning, Intermediate and Advanced.

**\* Any courses marked with an asterisk are available online.**

### **BEGINNING COURSES: CAN BE CHALLENGED – 15 TOTAL**

Qualifying Education Credit Units from the list of courses below may be applied for the Right of Way Agent (RWA) and the Right of Way Professional (RWP) Certifications.

- 100\* [16 Credit Units] Principles of Land Acquisition
- 100C\* [16 Credit Units] Principles of Land Acquisition – Canadian Content
- 105\* [8 Credit Units] The Uniform Act Executive Summary
- 200\* [16 Credit Units] Principles of Real Estate Negotiation
- 213\* [8 Credit Units] Conflict Management
- 400\* [16 Credit Units] Principles of Real Estate Appraisal
- 400C [16 Credit Units] Principles of Real Estate Appraisal – Canadian Content
- 402\* [8 Credit Units] Introduction to the Income Capitalization Approach
- 600\* [8 Credit Units] Environmental Awareness
- 600C [8 Credit Units] Environmental Awareness – Canadian Content
- 700\* [16 Credit Units] Introduction to Property/Asset Management
- 800\* [16 Credit Units] Principles of Real Estate Law
- 800C [16 Credit Units] Principles of Real Estate Law – Canadian Content
- 900\* [16 Credit Units] Principles of Real Estate Engineering
- 900C [16 Credit Units] Principles of Real Estate Engineering – Canadian Content

### **BEGINNING COURSE: CANNOT BE CHALLENGED OR SUBSTITUTED – 1 TOTAL**

- 102\* [8 Credit Units] Elevating Your Ethical Awareness

Please note that the ethics course above will only apply towards the ethics requirement.



### **INTERMEDIATE COURSES: CANNOT BE CHALLENGED – 40 TOTAL**

Qualifying Education Credit Units from the list of courses below may be applied for the Right of Way Professional (RWP) Certification and Senior Right of Way Professional (SR/WA) Designation.

- 201 [24 Credit Units] Communications in Real Estate Acquisition
- 203\* [16 Credit Units] Alternative Dispute Resolution
- 207 [16 Credit Units] Practical Negotiations for U.S. Federal Funded Land Acquisitions
- 209 [16 Credit Units] Negotiating Effectively with a Diverse Clientele
- 215 [16 Credit Units] Right of Way Agent's Development Program
- 218 [16 Credit Units] Right of Way Acquisition for Electrical Transmission Projects
- 219 [16 Credit Units] Introduction to Presentation, Instruction and Facilitation
- 225 [8 Credit Units] Social Ecology – Listening to Community
- 230 [8 Credit Units] Oil & Gas Land Basics & Related Surface Rights Issues
- 235C [16 Credit Units] The Canadian Oil & Gas Overview – Canadian Content
- 303\* [16 Credit Units] Managing the Consultant Process
- 304\* [8 Credit Units] When Public Agencies Collide
- 403\* [8 Credit Units] Easement Valuation
- 406A\* [16 Credit Units] 15-Hour National USPAP Course- Uniform Standards of Professional Appraisal Practice
- 406B\* [8 Credit Units] 7-Hour National USPAP Course- Uniform Standards of Professional Appraisal Practice
- 410 [8 Credit Units] Reviewing Appraisals in Eminent Domain
- 411\* [8 Credit Units] Appraisal Concepts for the Negotiator
- 413\* [24 Credit Units] Uniform Appraisal Standards for Federal Land Acquisitions (Yellow Book)
- 415\* [8 Credit Units] USPAP and the Yellow Book: A Guide to Understanding Their Relationship
- 431 [8 Credit Units] Problems in the Valuation of Partial Acquisitions
- 431C [8 Credit Units] Problems in the Valuation of Partial Acquisitions – Canadian Content
- 501 [16 Credit Units] Residential Relocation Assistance
- 502 [16 Credit Units] Business Relocation
- 503\* [8 Credit Units] Mobile Home Relocation
- 504 [16 Credit Units] Computing Replacement Housing Payments
- 507\* [8 Credit Units] Specialized Non-residential Payments
- 520\* [8 Credit Units] Special Topics in Replacement Housing
- 521\* [8 Credit Units] Nonresidential Fixed Payments
- 530\* [16 Credit Units] The Business Move Process
- 603 [8 Credit Units] Understanding Contamination in Real Estate



- 603C [8 Credit Units] Understanding Contamination in Real Estate – Canadian Content
- 604 [8 Credit Units] Environmental Due Diligence and Liability
- 701 [16 Credit Units] Property/Asset Management: Leasing
  
- 703 [8 Credit Units] Real Property/Asset Management
- 801\* [16 Credit Units] U.S. Land Titles
- 801C [16 Credit Units] Canadian Land Titles (1 year right of way experience) – Canadian Content
- 803 [16 Credit Units] Eminent Domain Law Basics for Right of Way Professionals
- 803C [16 Credit Units] Expropriation Law Basics for the Right of Way Professionals
- 901 [8 Credit Units] Engineering Plan Development and Application
- 903\* [12 Credit Units] IKT/IRWA Underground Infrastructure Panorama

### **ADVANCED COURSES/SESSIONS: CANNOT BE CHALLENGED – 13 TOTAL**

Qualifying Education Credit Units from the list of courses below may be applied for the Right of Way Professional (RWP) Certification and Senior Right of Way Professional (SR/WA) Designation.

- 205\* [16 Credit Units] Bargaining Negotiations
- 409 [8 Credit Units] Integrating Appraisal Standards
- 417 [16 Credit Units] Valuation of Contaminated Real Estate
- 421 [32 Credit Units] The Valuation of Partial Acquisitions
- 421C [32 Credit Units] The Valuation of Partial Acquisitions – Canadian Content
- 505 [8 Credit Units] Advanced Residential Relocation Assistance
- 506 [16 Credit Units] Advanced Business Relocation Assistance
- 606\* [8 Credit Units] The Environmental Process
- 606C [8 Credit Units] The Environmental Process – Canadian Content
- 802\* [8 Credit Units] Legal Aspects of Easements
- 802C [8 Credit Units] Legal Aspects of Easements – Canadian Content
- 804 [8 Credit Units] Skills of Expert Testimony
- 902 [8 Credit Units] Property Descriptions