



Change for the Best

Bringing professionals together like never before

MARK RIECK, IRWA EXECUTIVE VICE PRESIDENT

“Better, Better, Best” has always been my motto. Constantly strive to get better, and every once in a while we can stop and celebrate a best effort. I think fiscal year 2015-2016 is going to be our best yet.

As we enter a new fiscal year, you can expect a cadre of new programs, products and services designed to simplify, innovate and automate our Association, making it easier for members to stay current, credentialed and connected than ever before.

In the area of membership, our new online join feature will allow prospective members to join instantly. They simply enter their own profile information—any time from anywhere—with an immediate notification sent to the appropriate chapter. Simultaneously, the pending member receives a confirmation receipt, along with a link to an electronic welcome kit.

Elevate Your Professional Status with the IRWA Advantage!

For over 80 years, IRWA has been serving as the only professional association that encompasses all disciplines of the right of way industry. With over 10,000 members, our mission is to support you by providing access to the knowledge, resources and training you need to excel at your job now and at every stage of your career.

- Advance Your Career**
 - Specialized education and credentialing opportunities
 - Discounts on online and classroom courses
 - Reduced rates to IRWA events, including our Annual Education Conference
- Connect with Industry**
 - Networking opportunities at local Chapter and Region events.
 - Access to our member directory, online discussion forum, and career center
 - Volunteer and leadership development opportunities...and more!
- Leverage Our Resources**
 - Subscription to *Right of Way Magazine*, the industry's leading publication.
 - Join one of our Industry Committees or Discipline Communities of Practice
 - Discounts at our Publications Store

How to Join
Annual dues are \$215 (U.S.) plus applicable Chapter dues.

[Join Online](#) [Download PDF \(U.S.\)](#)

Easiest and quickest way to start receiving benefits. Canadian version also available. If you wish to become an at-large member, please contact Bonnie Gray at gray@irwaonline.org or (310) 538-0233, ext. 134.

Potential members can now join online!

Approaches to Value: Method 1 Sales Comparison

Eric Kirk, O.R. Colan Associates gives a brief overview of our first method - the Sales Comparison

Eric Kirk, O.R. Colan Associates

Concepts for the Negotiator

Check: Test your knowledge of the major appraisal concepts by dragging the from the left to its matching description on the right (○). When finished, click to see how you did.

- Appraisal theory that can lead, and improvements on the land, must be related the same.
- The reduction in property value caused by the taking acquisition.
- Concept that addresses "which use produces the greatest economic return".
- General rule that states only really purchased, not personal property.
- Use, suitability, title, zoning, and physical description encompasses this.
- Process of verifying details of a sale used in an appraisal.

IRWA partnered with ORC Training on four new online courses for 2015 release.

For education, we are entering the third year of our five-phase education plan, and we are ahead of schedule on program delivery. In fact, we are accelerating our push for new education products with a first of its kind partnership with O.R. Colan Training that will add four new online products to our education portfolio in 2015.

In the area of instructor development, we are pleased to announce the launch of our Partnership for Infrastructure Professional Education through IRWA University. This will provide new tools and support for our existing instructors, while engaging with global partners to bring new expertise and education to all our members and the industries we serve.

As for credentialing, our industry-centric pathways to the SR/WA have been defined, simplified into three levels and a pilot program

will begin this fall in Region 6, ensuring members have access to all the courses they need to meet their SR/WA education requirements in three years or less. You can also look for a new credentialing module in early 2016 that will let you chart a personal professional development path—online.

Nothing at IRWA happens in a vacuum, and as we strive to get better, IRWA finds itself in a unique position, bringing professionals together and taking our Association places it has never been, every day.

Better, Better, Best. Here's to a great year ahead. Onward. 🚀

