

IRWA's 58th Annual International Education Conference

Seattle Breaks Attendance Records



BY BARBARA BILLITZER

The 2012 Annual International Education Conference attracted 1,225 professionals to the city of Seattle, Washington, setting a new attendance record for the Association. Kicking off the event were the host Puget Sound Chapter 4 Conference Co-Chairs, Faith Roland, SR/WA and Tom Paine, SR/WA, R/W-AMC, R/W-NAC, who welcomed attendees and thanked IRWA's International Committees for assembling more than 50 educational breakout sessions.



In recognition for a lifelong commitment to advancing the right of way profession, Gene A. Land, SR/WA, International President during 1990-1991, was honored with IRWA's Lifetime Achievement Award.

International President Randy Williams, SR/WA, MAI, FRICS, reported that IRWA and the right of way profession is strong and growing. He credited the chapters for the increase in membership, stating that the Association added 100 more members than during the same period last year. Roughly 75 percent of our chapters participate in chapter leadership conference calls, helping everyone stay more connected. Because of their efforts, the Association has retained more of its membership.

"The reason we succeed with such a small number of paid employees at headquarters is due to the strength of our members and their volunteerism," said Randy. "For an organization of 10,000 members, IRWA staff has only twenty paid employees. Our chapters, along with our international committees, are where our strength comes from. We are only as strong as our membership, and our membership is professional and well educated. We are a body of knowledge and experience, and we will continue to promote our credentials, our education and our ethics."

Randy addressed the substantial energy reserves that are continuing to drive infrastructure development in both the United States and Canada, noting that members are active in all areas, from natural gas and oil to wind turbines. IRWA's professional committees are developing new education

programs to help serve the profession in this growing segment. He also spoke about transportation projects that are in the active planning and development stages. "Funding for transportation continues to be more difficult than funding for energy, as energy often gives the faster return on investment. We are now seeing more innovation in transportation funding, and there will be a greater emphasis on public-private partnerships as a funding mechanism. Transportation projects continue to be needed and will be built, and IRWA will continue promoting our profession and reminding the users of our services that, if you haven't acquired the real estate, you can't build the project," said Randy.

Delegates in attendance included representatives from Japan, Thailand, Germany, the United Kingdom, Saudi Arabia, South Africa, South Korea and Uganda. This was also the first conference where IRWA had a chapter outside of North America. The newest chapter is Chapter 83 in South Africa, a country that is undergoing a massive amount of infrastructure development. It is a young and vibrant chapter, and Randy reiterated the benefits of working together and gaining insight from each other's cultures and business practices. He also spoke on the demand for IRWA courses in China, where the

Association has already taught courses. There is a significant need for education and credentials in both South Africa and China, both of whom selected Ethics and the Right of Way Profession as their first course. This will serve IRWA well in advancing the Association's high ethical standards on an international level.

With a continued focus on leadership training for chapter officers, IRWA is developing a leadership development curriculum to support a 24-credit program and a special leadership certification. "Leadership training is a life skill, and it has become essential for officer succession," said Randy. "It was twenty years ago that my chapter nominated me to be an officer. My elation of being nominated was quickly tempered by realizing I was going to have to speak in public. We ask a lot of our chapter leaders, and we now provide the tools to help them become better leaders. Leadership skills will advance our chapter leaders in their careers and in their private lives."

Randy also addressed the graying of our profession, noting that half of our members will be eligible to retire in the next seven to ten years. "This drain of human resources is occurring in our federal and state partners also. When a twenty-year employee retires, there is a substantial amount of experience and knowledge that is also retiring. As a result, we will continue to reach out to new professionals, offering them more educational opportunities and faster tracks to certification," he said.



Conference Co-Chairs Faith Roland, SR/WA and Tom Paine, SR/WA, R/W-AMC, R/W-NAC hosted the event and encouraged attendees to make the most of the education and networking opportunities.



Performing the national anthem for the United States, Canada and South Africa were, from left, Sharon Carnell Willis, SR/WA, Angel Banks and Lee Hamre, SR/WA, R/W-URAC, R/W-RAC.



IRWA Executive Vice President Mark Rieck reported on the Association's strong performance for fiscal year 2011-2012.

“You can expect continued growth and innovation across all IRWA program areas as we work to keep members current, credentialed and connected like never before.”

ASSOCIATION PERFORMANCE IS SOLID

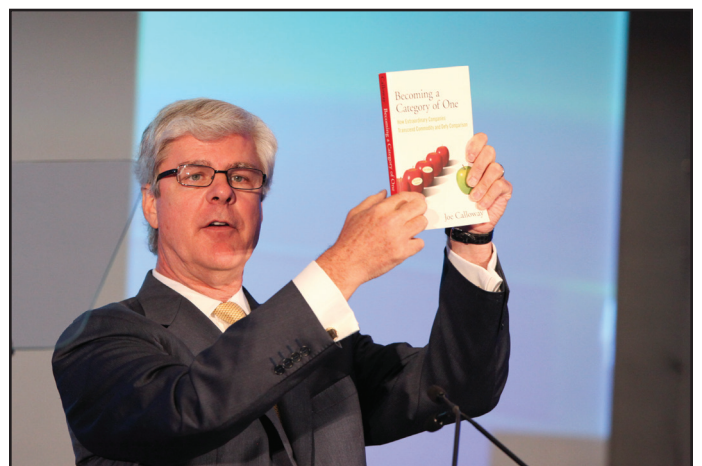
In his State of the Association address, IRWA Executive Vice President Mark Rieck reported on trends in membership, education and certification. “I am happy to report another solid performance in fiscal year 2011-2012. We increased membership income to \$1.3 million, with 9,147 members through April 2012, and welcomed South Africa Chapter 83 to the Association. We also increased education income to \$1.3 million, and the number of IRWA classroom and online participants to 4,593 and 1,307, respectively. And we now have 2,852 certified and designated members – something we can all be very proud of. All in all, a tremendous year in continued tumultuous times.”

Mark noted that IRWA established a chapter membership incentive program that generated a 38% increase in new members through the first three months of the campaign. Chapters who increase membership by 5% this year will receive up to three free 2013 memberships. Mark also announced the launch of IRWA's Member Network, which will allow members to collaborate and communicate at the chapter, region and committee level, posting information, discussing issues and identifying opportunities.

Mark announced that nearly all of IRWA's core qualifying courses are now available online, giving members access to education on their own schedule, while providing a budgeted amount of \$120,000 back to the chapters in honorariums. “We are in the process of selecting a partner that will allow us to provide onsite and multi-site classroom education from any location,” he said. “Development is in the works for more intermediate and classroom-based advanced education programming, driven by the specialty certification survey

that is currently in progress. The findings from our specialty certification survey will also help identify which certifications have strong meaning in the marketplace, providing a strategic business advantage for our certified members,” said Mark. The survey will also help in developing a five-year education/certification development plan for the Association.

External marketing plays an essential role. In addition to public relations and media advertising, IRWA is also launching a direct marketing campaign to external audiences, promoting IRWA's generalist career path to non-certified members and industry prospects. “As you can see, we take our member value proposition “Current – Credentialed - Connected” very seriously and will continue to deliver against that promise again next fiscal year. Together we make the IRWA the central authority for the right of way profession,” said Mark.



“Be the best at what matters most,” said performance expert and author Joe Calloway, as he outlined the role that continuous improvement plays in helping people and organizations drive results.

SPECIAL MILESTONES AND HONORS

IRWA's Lifetime Achievement Award was presented to Gene A. Land, SR/WA for his leadership over the years at the chapter, region and international level, as well as the support he has provided for the staff at Universal Field Services to participate so fully in the work of the Association. In addition to his many leadership roles, Gene served as IRWA's 1990-1991 International President. Sharing his appreciation with the 1,225 professionals in attendance, Gene said, "I never thought of all my experiences, friendships and service in the IRWA as something that would earn me any honors. I just enjoyed the work and the people. Receiving this Lifetime Achievement Award from IRWA is a great surprise and I'm humbled by this recognition. Thank you."

During the Annual Awards Luncheon on Monday, June 11th, Jerry Lund, SR/WA said he felt proud and very grateful for being selected as the Frank C. Balfour Professional of the Year. Expressing his gratitude, he encouraged other members to get involved. "My ongoing membership in this organization is constantly being reinforced by the quality and professionalism of our members and the local, regional and international leadership. Being the recipient of this year's award is recognition from my peers of my years of service to IRWA," said Jerry, who is a Real Estate Agent with the City of Madison Office of Real Estate Services in Wisconsin. A member of IRWA for over 20 years, Jerry served as President of Chapter 17 and Region 5 Chair. In



Jerry Lund, SR/WA accepted the Frank C. Balfour Professional of the Year Award from Tami Benson, SR/WA, R/W-RAC, last year's recipient.



Tom Benson, SR/WA was honored for his 50 years of consecutive conference attendance and presented with a Lifetime Membership.

2004, he received the Chapter 17 Professional of the Year Award and was the inaugural recipient of the 2010 Chapter 17 Professional of the Decade. In 2012, he received the Region 5 Professional of the Year Award. He is also the Region 5 Representative to the International Local Public Agency Committee.

At the awards luncheon, Tom Benson, SR/WA, was honored for achieving a major milestone for his conference attendance. "Thank you for the recognition for my 50th consecutive attendance at an IRWA Annual Conference. It was a fast 50 years, and I was fortunate to have the support of my family and Universal Field Services, and the good health in order to achieve this record," said Tom, who joined IRWA Chapter 5 in 1959 and helped charter Chapter 33.

Tom has served in every chapter, region, and executive position, including that of IRWA International President from 1979-1980. As the Chair of the International Education (now Professional Development) Committee, he visited many states to charter new chapters, induct officers and promote education. He assisted in course development and played an active role in creating the Right of Way International Education Foundation. In 1984, he was honored with Louise L. & Y.T. Lum Award and received the Lifetime Achievement Award in 2004. "I appreciate this very much and plan to put my Lifetime Membership to good use. I will continue to be active in IRWA as long as my health permits," he said.

BOARD OF DIRECTORS

The 2012 Annual Board of Directors Meeting was held on Wednesday, June 13th with a quorum of 169 voting directors. International President Randy Williams acknowledged Conference Co-Chairs, Faith Roland, SR/WA and Tom Paine, SR/WA for their great work, along with their committee, chapter and region and presented Jennifer Waller, President of Puget Sound Chapter 4 with the 2012 Conference Host check of \$10,000. Faith presented a final attendance report for the conference, with 1225 paid participants, a new record for IRWA. She also introduced IRWA 2012 Charity of Choice representative, Michael Josephson from the Josephson Institute of Ethics, who thanked the Association for its support and partnership.

Randy reported that the Association has enjoyed a successful year with many new accomplishments and will end the fiscal year on or near the projected budget. He expressed appreciation to the Right of Way International Education Foundation (RWIEF) and the Canadian Right of Way Education Foundation (CRWEF) for their generous support and partnership over the past year, enabling the organization to present updated and new programming to more members worldwide.



RWIEF President Carol Croft, SR/WA

RWIEF President Carol Croft, SR/WA thanked the trustees of the foundation for their service during the past year. She reported revenue of \$1,136,875 for the foundation, supporting \$270,329 in commitments for IRWA course development and the Leadership Institute.



CRWEF President Stewart Anderson, SR/WA



Elected as IRWA's 2012-2013 International Secretary, Mary Anne Marr, SR/WA (right) joins fellow IEC members, incoming International Vice President Lee Hamre and incoming International President Patricia Petitto.

Carol acknowledged all the donors who contributed, as well as the golfers who participated in the annual tournament. She then introduced the foundation trustees for fiscal year 2012-2013 as Vice President Craig Poorker, SR/WA, Treasurer Clyde Johnson, SR/WA and Secretary Mike Pattison, SR/WA. In sharing her vision, Carol referenced an article in the May/June 2012 issue of Right of Way Magazine, stressing that in the face of change, we must not lose sight of the future. She assured members that the RWIEF will do whatever it takes to maintain quality education at a reasonable cost.

Randy noted that the CRWEF has been an active supporter of IRWA education and programming, as well as funding the development of a Canadian Leadership Institute module and converting classroom courses to an online format. CRWEF President Stewart Anderson, SR/WA thanked the Association for a strong partnership. He acknowledged Chapter 4 and Region 7 for a great conference, announced the \$2,500 Canadian Student Scholarship and the approval of extending the foundation officers' terms to two years. Stewart introduced the 2012-2013 officers as Vice President Brenda Becker, SR/WA and Treasurer Dawn MacDougall, SR/WA. He recognized the committee and sponsors for this year's Canadian Hospitality Suite, and accepted donations from IRWA chapters.

Stewart unveiled his CRWEF Coffee Challenge, noting that if members donated the equivalent of the cost of one cup of coffee every week, that would come out to an annual gift of \$91 to the foundations. If one-third of the Canadian membership were to accept the challenge, \$27,000 could be generated. If half of all IRWA members accepted the challenge, the foundation could generate \$450,000. Stewart concluded his remarks by thanking Randy for his leadership over the past year and for his Right of Way Magazine articles in which he encouraged leaders to continue to advance the reputation of the Association. Stewart reminded members that the Disney Company was built on a dream and urged members to dream of a world where IRWA is world-class in every aspect.

IRWA International Treasurer Lee Hamre presented the proposed 2012-2013 budget and reiterated that it was aligned with our strategies to increase visibility of IRWA and its members, develop new education programming, revise current

IN APPRECIATION

courses and continue development of leadership material that will be delivered across the organization. The proposed budget showed projected income of \$4,491,127 and projected expense of \$4,480,820, with a net contribution to surplus of \$10,307. The budget proposal was approved as presented.

Incoming International President, Patricia Petitto, shared her thoughts on assuming the President's role. She acknowledged Randy for his vision, leadership and partnership over the past four years and thanked the board for the honor of serving both the membership and the profession. She outlined her plans to stay focused on increasing the value of IRWA membership, while retaining and recruiting new members, noting that these goals can be accomplished by creating a business advantage for members. Pat also stressed that a healthy organization needs a variety of members, and IRWA is fortunate to have strong participation from young professionals and chapters, who she considers the heart of the Association. With a new level of involvement from countries like South Africa, IRWA is setting the stage for others to join the IRWA and



CRWEF Treasurer Dawn MacDougall, SR/WA accepted donations from chapters



RWIEF Treasurer Clyde Johnson, SR/WA, R/W-URAC, R/W-NAC accepted checks from chapters and individuals.



Following a vote among Directors, Anchorage, Alaska was selected as host city for the 2017 conference.

We are pleased to give special recognition and thanks to the sponsors of IRWA's 58th Annual International Education Conference. Please join us as we extend our sincere appreciation for their gracious and generous contributions.

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ANNUAL AWARDS



INEC Chair Nancy Halvorson, SR/WA

International Nominations and Elections Committee Chair Nancy Halvorson, SR/WA congratulated all the 2011 award winners for their accomplishments, noting, “I am thrilled to honor all our award winners and nominees for their exceptional contributions to the association at today’s awards ceremony. It is their commitment to excellence that makes IRWA such a strong and successful organization that will not only continue to grow and prosper, but will maintain its reputation as the unsurpassed source of right of way educational programs and professional services worldwide.”



Clyde Johnson, SR/WA, R/W-URAC, R/W-RAC was recognized as the Facilitator of the Year.



Chapter 9 President James Laramie, SR/WA accepted the award for Website of the Year chapter with less than 100 members.



Accepting the award for Website of the Year for a chapter with more than 100 members was Chapter 29 President Josie Tomei, SR/WA.



Tallahassee Chapter 77 President Mark Handley accepted the Chapter of the Year for a chapter with 100 members or less.



Utah Chapter 38 President Joel Nelson, accepted the Chapter of the Year Award for the chapter with more than 100 members.



For excellence in journalism, the Mark A. Green Award went to Larry Stevens, SR/WA, for his article “US 99 California’s Unifying Link,” published in Right of Way magazine’s March/April 2011 issue.



Barry Bliss, Editor of Chapter 3 “Beaver Tales” received the Chapter Newsletter of the Year Award for the chapter with more than 100 members.



Kyle Ray was honored with the Louise L. & Y.T. Lum Award. Selected by Trustees of the Right of Way International Education Foundation, this prestigious award acknowledges a member’s significant contributions in education and professional development.



The Editor of the Chapter 41 “Update,” Joe Anderson, SR/WA, accepted the award for Newsletter of the Year for a chapter with less than 100 members.

2011 FRANK C. BALFOUR PROFESSIONAL OF THE YEAR FINALISTS



Patricia Thayer, SR/WA



C. Wayne Larson,
SR/WA, R/W-AC,
R/W-URAC



Sharen Willis, SR/WA



Steven Beck, SR/WA



Mary Anne Marr,
SR/WA



Ameren from Chapters 12 and 37 received Employer of the Year for a company with more than 20 members. Accepting the award was Jeff Douglas, the Manager of Real Estate.



Avista from Chapter 19 in Washington received Employer of the Year for a company with less than 20 employees. Accepting the award was the Manager of Avista's Real Estate Department, Don Malisani, SR/WA.



Sharon Slauenwhite, SR/WA accepted the Government Employer of the Year on behalf of her employer, Prince Edward Island DOT Infrastructure in Chapter 65.



Houston's Gulf States Chapter 8 was recognized as the Gene L. Land Award recipient for highest numerical gain. Michael Brown accepted the award.



Highest percentage gain in members went to Shreveport Chapter 75. Accepting the Gene L. Land Award was International Secretary Wayne Goss, SR/WA.



Engineering student Lauren Severance received the Canadian Scholarship which was established by the Canadian Right of Way Education Foundation.



This year's SARP Scholarship was awarded to Amy Robertson, a student at UCLA. Accepting the award was her sister, Lisa Robertson, Chapter 2's Treasurer.

IRWA recognized the 2011 Project of the Year Award winner, the Phoenix Sky Harbor Voluntary Acquisition and Relocation Services (VARS) program. In accepting the award Tracee Crockett, VARS Program Manager for the City of Phoenix Aviation Department said, "I am thrilled to accept the Project of the Year Award on behalf of Phoenix's VARS team. Not only is this an opportunity to spread the word about the uniqueness of our program, but it also provides the opportunity to learn what other complex issues industry members are facing in their programs worldwide."



Phoenix Sky Harbor International Airport Voluntary Acquisition and Relocation Services Program was named IRWA's 2011 Project of the Year. Pictured here are FAA Airport Acquisitions Specialist Rick Etter, and team members Tracee Crockett, Virginia Cota, Caroline Tillman, SR/WA, R/W-RAC, and Michelle Colby, SR/WA, R/W-NAC.

YOUNG PROFESSIONALS

IRWA's Young Professionals held a special two-day symposium in conjunction with the Annual Conference. The educational sessions were designed specifically for right of way professionals ages 30 and under, who gave input into which sessions would be most beneficial. Industry veterans spoke on such topics as right of way processes, oil and gas regulatory requirements, energy/transmission line projects, communication in the workplace and being a successful influencer. The speakers represented some of the industry's major stakeholders, such as the Bureau of Land Management, StatOil Canada, Anadarko Petroleum and Cenovus Energy.



Contract Land Staff's President and CEO Brent Leftwich presented an overview of a right of way projects from initial bids to project completion.



The Young Professionals 2012 Planning Committee, from left, Stephen Kovar from Allen, Williford & Seale, Tyler Jans from BluEarth Renewables, Inc., Jonathan Norell of Norell Property Valuations, Brad Bujan of Allen, Williford & Seale, Inc., Courtney Otto from Percheron Acquisitions, LLC., and Daniel Chuong of HDR Engineering, Inc.



Carol Brooks, SR/WA of Cornerstone Management Skills shared communication tips from what she called The School of Hard Knocks.

TECHNOLOGY

This year, IRWA added several new tools to enhance the conference experience, one of which was the mobile application. While the technology wasn't a new concept, it wasn't until the marketing staff at geoAMPS offered to create it that it became a reality. According to Yogesh Khandelwal, CEO of geoAMPS, "As we prepared to exhibit at the conference, our team saw an opportunity to leverage technology and enhance the experience for each and every attendee. We shared our vision with the IRWA Headquarters staff, and they were equally excited with our vision."

Within two weeks the geoAMPS mobile team had created, tested and released the app on both Apple and Android powered devices, showcasing the company's agility in building quality customized solutions quickly. It included a conference overview, daily agenda, exhibitor listing, floor plans and special events.

In a survey conducted by IRWA following the conference, more than 80 percent of the attendees liked the idea of using the mobile app. Among the 40 percent of those who downloaded it, they found it easy to use and rated it as very valuable tool. The app also demonstrated how mobile technology can be utilized to increase communication and facilitate information between users, a capability that offers enormous efficiencies to right of way projects.



Thank you to our Local Sponsors



SR/WA RECOGNITION

The SR/WA Recognition Breakfast is another annual conference tradition. To acknowledge their commitment to professional development, members who earned their SR/WA designation over the past year were celebrated during the special event on Tuesday, June 12th.

More than 150 members earned their SR/WA this past year, 45 of whom were in attendance to receive their certificate from Janet Walker, SR/WA, R/W-NAC, Chair of the International Professional Development Committee.

As one of the nation's most respected consultant on ethics in the workplace, the featured speaker was Michael Josephson, President of the Josephson Institute of Ethics, who spoke about universal ethical values and the Six Pillars of Character.



IPDC Chair Janet Walker, congratulated the SR/WA recipients for their commitment to professional development.



INTERNATIONAL AFFILIATES

The International Affiliates Luncheon continues to serve as a catalyst for important alliances and partnerships. On Tuesday, June 12th, IRWA welcomed delegates from Japan, Thailand, Germany, the United Kingdom, Saudi Arabia, South Africa, South Korea and Uganda. A representative from each country was invited to speak about the unique challenges in their respective countries while identifying upcoming partnering opportunities.



IRWA hosted the annual International Affiliates Luncheon with delegates from all over the globe.

FUNDRAISING

Each year, the conference features opportunities to unwind while supporting IRWA's two education foundations, the Right of Way International Education Foundation and the Canadian Right of Way Education Foundation. The Live Auction and Casino Night gave conference attendees a chance to socialize while giving back to their profession. This year's event raised a record-setting \$31,565, as reported by RWIEF Chair Carol Croft, SR/WA at the Board of Directors Meeting.



FUN RUN



The Annual Finnegan Fun Run has always been a great way to relax and explore each year's conference city. The 24 runners that participated in this year's event were treated to fantastic views of the Olympic Mountains, Mount Rainier and Puget Sound, as they jogged and walked through Myrtle Edwards Park along Elliott Bay.

GOLF TOURNAMENT

The Annual Golf Tournament, which is hosted by the RWIEF, took participants to the breathtaking Golf Club at Newcastle. The golf tournament raised over \$30,000 in donations for the Foundation. The RWIEF would like to extend special thanks to its major sponsors, including Contract Land Staff, Inc., ENGlobal, IRWA's International Pipeline Committee, Universal Field Services, Inc., Allen, Williford & Seale, Inc., IRWA's Region 5, Paragon Partners, Ltd., Alliance Pipeline, Roland Resources, Twin Peaks, Integra Realty Services, Carol A. Croft & Associates, Dwight Pattison, SR/WA, Rutherford Real Estate Appraisal Review, Coates Field Service, Inc. and Georgia Power.



INSTALLATION



For his many contributions to the Association, Randy Williams, received a commemorative plaque from Patricia Petitto.

The conference festivities concluded with the Annual Installation Banquet held on Wednesday, June 13th. "What an honor it has been to serve both the membership and the profession. As we continue to raise the bar for the profession, our goal remains to serve our members, while promoting IRWA to users of right of way services," said outgoing International President, Randy Williams, SR/WA, MAI, FRICS.

In assuming the role as International President, Pat Petitto, SR/WA, R/W-RAC shared some insight about juggling various family, work and leadership responsibilities over the years. "In the upcoming year, I hope to spend more quality time working with our chapters, regions and committees, as we share ideas and solve problems together," said Pat.



The 2012-2013 International Executive Committee, from left, Eric Finn, Esq.; Patricia Petitto, SR/WA, R/W-RAC, Lisa Harrison, SR/WA, R/W-URAC, R/W-RAC, R/W-NAC, Lee Hamre, SR/WA, R/W-URAC, R/W-RAC; Wayne Goss, SR/WA, R/W-NAC; Mary Ann Marr, SR/WA; and Mark Rieck.



Incoming International President Patricia Petitto received her President's pin from husband John.



Randy Williams received his Past President's pin from wife Penelope.



Ron Williams, SR/WA and David Griffith, SR/WA, R/W-RAC, R/W-NAC invited members to Charleston, West Virginia for the 2013 Conference.



IRWA Region Chairs, Vice Chairs and IEC for 2012-2013 are sworn in by past International President, Donald Marx, SR/WA.

EXHIBIT HALL

With 1,225 registered attendees, the exhibit hall served as an ideal venue for exhibitors to showcase their products and services to the dedicated right of way professionals in attendance at the conference. This year, IRWA introduced the Exhibit Hall Passport to generate traffic and create a more interactive environment. For a chance to win an iPad, more than 400 participants visited each one of the 35 exhibitors, the requirement for entering the special drawing.

EXHIBIT HALL PASSPORT

Participate in the Passport Contest for a chance to win an iPad!

It's easy to participate. Just visit the Exhibit Hall on Sunday or Monday and jot down the "passport code" displayed at each exhibitor's booth.

Once completed, deposit your passport at the registration area for a chance to win. The winner will be announced on Monday evening during the Live Auction. (Winner need not be present to win.)

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International Right of Way Association

EXHIBIT HALL



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**IRWA 2017 Conference
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**IRWA 2017 Conference
Bidder-Fort Worth, TX**



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INTERNATIONAL COMMITTEES

The Association's strength is derived from the dedicated right of way professionals who serve in leadership roles at the committee, chapter and region levels. IRWA's International Committees play an invaluable role in serving the various industries and market segments that comprise the Association's diverse membership. Representing every right of way sector, dedicated professionals have remained steadfast in addressing the key issues facing today's right of way professionals. IRWA applauds their efforts in advancing the Association and right of way profession.



Asset Management



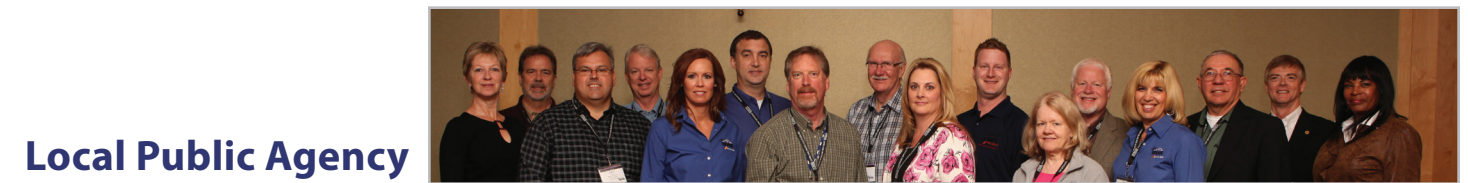
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Right of Way International Education Foundation



Canadian Right of Way Education Foundation

REGIONS



Region 1

Arizona, California, Hawaii, Nevada



Region 2

Arkansas, Louisiana, Oklahoma, Texas



Region 3

Iowa, Kansas, Minnesota, Missouri, North Dakota, Nebraska, South Dakota



Region 4

Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont, Virginia



Region 5

Illinois, Indiana, Kentucky, Ohio, Michigan, West Virginia, Wisconsin

REGIONS



Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee

Region 6



Alaska, Idaho, Montana, Oregon, Washington

Region 7



Ontario, New Brunswick, Newfoundland, Nova Scotia, Quebec, Prince Edward Island

Region 8



Colorado, New Mexico, Utah, Wyoming

Region 9



Alberta, British Columbia, Manitoba, Northwest Territories, Nunavut, Saskatchewan

Region 10